

Nathaniel Vargas Gallegos
Curriculum Vitae

Personal

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Education

University of San Diego School of Law <i>LLM Business & Corporate Law</i>	August 2012
University of Detroit Mercy School of Law <i>Juris Doctor</i>	December 2010
New Mexico State University <i>Master of Science, Economics</i>	December 2006
University of Utah <i>Bachelor of Science, Economics</i>	August 2003

Professional Experience

2022 -	Adjunct Assistant Professor, University of Utah, S.J. Quinney College of Law <i>Salt Lake City, Utah</i>
2019 -	Adjunct Professor/Instructor, Missouri Western State University, Economics Program <i>Saint Joseph, Missouri</i>
2019 -	Attorney & Hearing Officer, State of Utah, Department of Commerce <i>Salt Lake City, Utah</i>
2019 -	Adjunct Professor, Chadron State College, Business Department <i>Chadron, Nebraska</i>
2012- 2019	Associate Professor (Tenured), Business Department, Chadron State College <i>Chadron, Nebraska</i>
2012	Public Safety Advisory Division Clerk, City of San Diego, Office of the City Attorney <i>San Diego, California</i>

Professional Experience

2011	Legal Researcher, University of San Diego School of Law <i>San Diego, California</i>
2010-2018	Legal Counsel, Tooele Valley Auto, LLC <i>Tooele, Utah</i>
2010	Municipal Law Hearing Officer Legal Clerkship City of Detroit, Legal Department <i>Detroit, Michigan</i>
2007-2008	Business Analyst, Autobytel, Inc. <i>Irvine, California</i>
2005-2006	Research Analyst, New Mexico State University, Department of Agricultural Economics <i>Las Cruces, New Mexico</i>
2004-2005	Market Research Analyst, Physical Science Laboratory <i>Las Cruces, New Mexico</i>
1999-2000	Aviation Electronics Technician, United States Navy - HSL-47: Honorable Discharge, Petty Officer Third Class <i>San Diego, California</i>

Publications

- Nathaniel Gallegos & Bruce Dibb, *Three State Consumer Sales Practices Acts and the Definition of Suppliers*, Utah Dept. of Commerce unpublished white paper (2021).
- Nathaniel Gallegos & Jesse Sealey, *The Coming Ubiquity of ADA Compliance to the Internet and its Extension to Online Education*, 20 J. TECH. L. & POL'Y (2015).
- Nathaniel Gallegos, *An Agribusiness Application for the Series Limited Liability Company*, 19.1 DRAKE AG. L.J. (2015).
- Nathaniel Vargas Gallegos, *Inextricably Entwined: Tools Allowed to Facilitate Free Speech*, 91.2 U. D. MERC. L. Rev. (2013).
- Nathaniel Vargas Gallegos, *The Solo Lawyer Proportion: Explanations with the 'Push & Pull' Factors Endemic in Legal Firm Organization*, 35 J. Leg. Prof. (2012).
- Nathaniel Vargas Gallegos, *International Agricultural Pragmatics: An Inquiry of the Orthodox Economic Breakdowns and an Evaluation of Solutions With The Food Sovereignty Movement*, 16.3 DRAKE AG. L.J. (2011).

Awards

- 2017 Chadron State College Teaching Excellence Award
- 1999 US Navy Letters of Accommodation for Performance and Leadership

Conference Presentations

- Nathaniel Vargas Gallegos, *Quality Matters and the Ubiquity of ADA Compliance in Online Environments*, Quality Matters 7th Annual Conference on Quality Assurance in Online Learning (2015).
- Nathaniel Vargas Gallegos, *Following or Filing With Illinois: The Series-LLC and Business Planning*, presented at the 2013 Northern State University International Business Conference (2013).
- Rhonda Skaggs, Nathaniel Vargas Gallegos, *Natural Amenities and Economic Growth – What Does the Research Tell Us?*, presented at the 2006 Long Term Ecological Research Project Conference, http://www.lternet.edu/asm/2006/posters/poster.php?poster_id=2 (2006)

Chadron State College Guest Lectures, Workshops, and Presentations

- September 19, 2013: Social Science Club Presentation on Hispanic Heritage Month
- February 15, 2015: TLC Presentation on Universal Course Design
- September 9, 2015: Constitution Day Legal Panel Presentation
- April 16, 2015: Museum Law Lecture for Sandoz Center
- September 7, 2016: Constitution Day Legal Panel Presentation
- February 13, 2017: Guest Lecture for Richard Kenney's FYI Matters of Opinion
- February 12, 2018: Guest Lecture for Richard Kenney's FYI Matters of Opinion
- March 21 & 23, 2018: TLC Workshop: Leadership Attributes: Power & Influence in Higher Education
- September 18, 2018: Constitution Day Legal Panel Presentation
- November 7, 2018: TLC Quality Matters APPQMR Workshop

Textbooks Reviews and Acknowledgments

- Nathaniel Vargas Gallegos, (2012) *State Impact of AT&T Mobility v. Concepcion*, in Paul Horton, *Business Torts*
- McAdams, et al. (2018) *Business Law: Law, Business, & Society*, 12th ed. McGraw-Hill Education
- McAdams, et al. (2021) *Business Law: Law, Business, & Society*, 13th ed. McGraw-Hill Education
- Hughes, et al. (2018) *Leadership: Enhancing the Lessons of Experience*, 9th ed. McGraw-Hill Education
- Melvin, S., Change, K. (2019) *Business and Society: Organizations, Ethics, and Public Policy*, SAGE Publishing

Teaching Experience

Hybrid Modality:

- LAW 7080: Administrative Law Research (S.J. Quinney)
- LAW 6370: Contracts in the Modern Economy (S.J. Quinney)
- MGMT 639: Law, Business, and Society (CSC)
- ECON 637: Managerial Economics (CSC)
- BA 432: Legal Aspects of Business Ownership (CSC)
- BA 431: Professional Ethics (CSC)
- BA 337: Business Law (CSC)
- LS 331: Commercial Law (CSC)
- BA 331: Business Communication (CSC)
- ECON 231: Macroeconomics (CSC)
- ECON 232: Microeconomics (CSC)
- ECO 260: Principles of Macroeconomics (MWSU)
- ECO 261: Principles of Microeconomics (MWSU)

Online Modality:

- BA 623: Agribusiness Management (CSC)
- MGMT 620: High Performance Leadership (CSC)
- AGRI / ECON 423: Agricultural Policy (CSC)
- MGMT 639: Law, Business, and Society (CSC)
- ECON 637: Managerial Economics (CSC)
- CAP 469J / BA 460 / BA 560: International Business (CSC 2018 Study Abroad England)
- PS / CJ / LS 337: Intro to Law (CSC)
- BA 432: Legal Aspects of Business Ownership (CSC)
- BA 431: Professional Ethics (CSC)
- BA 337: Business Law (CSC)
- BA 331: Business Communication (CSC)
- ECO 101: Current Economic Issues (MWSU)
- ECO 260 and ECON 231: Macroeconomics (CSC & MWSU)
- ECO 261 and ECON 232: Microeconomics (CSC & MWSU)
- ECON 130: Survey of Economics (CSC)
- FIN 333 International Finance & Economics (CSC)

Graduate Committees

- 40 Master of Business Administration Committees
 - 16, Committee Chair
- 9 Master of Science in Organizational Management Committees
 - 1, Committee Chair

Continuing Legal Education (CLE)

- Utah Attorney Generals Office CLE Conference (2020, 2021 & 2022)
- BYU Law & Government: Local Government Conference (2021 & 2022)
- Salt Lake County Bar: Public Lands Legal Issues in Utah (2021)
- February 2021 Bar Exam Grading – Agency Law

- Current Topics in Law & Governemnt (2021)
- Utah Center of Legal Inclusion: Biden Policies (2021)
- ABA Dissscussion on Diversity (2021)
- Annual Mangrum Evidence Seminar (2021)
- Well Being Committee Session: Cracking Stress the Code (2020)
- Securities Section 2020 Meeting (2020 & 2021)
- Tips for Practicing in Utah's Fourth District (2020)
- Lay and Expert Testimony Under 701 & 702 (2019)
- The Ethics of Billing/Collecting Attorneys' Fees (2017)
- Ethics and Digital Communications (2017)
- Higher Education Law Seminar (2017)
- Going Solo: How to Start Your Own Law Firm (2017)
- Marijuana Corporate Formation, Contracts, Commercial Real Estate and More (2017)
- The IRS 501(c)(3) Application Process (2017)
- Charter School Law (2017)
- The Mini MBA for Attorneys (2017)
- Conducting Due Diligence for Real Estate Purchases and Sales (2017)
- Civil Trial Case Presentation: From Start to Finish (2017)
- Trusts 101 (2017)

Utah Bar Service

- Utah Bar Exam Grader (2022 -)
- Utah Unlicensed Practice of Law Committee member (2022 -)

CSC Graduate Committees

- 2015 – 2019 Study Abroad Committee (Chair)
- 2015 – 2019 Essential Studies Committee
- 2017 – 2019 Presidential Award Committee
- 2015 – 2018 SARA Compliance Committee
- 2013 – 2015 Master Academic Plan Committee
- 2013 – 2017 Academic Appeals Committee

Business Academy Departmental Committees

- 2013 – 2019 Agribusiness Option Chair
- 2013 – 2019 MBA Committee Member
- 2013 - 2019 Curriculum and Instruction Committee Member
- 2013 - 2019 ACBSP Accreditation Committee Member

Peer Review Accreditation

- 2016 Quality Matters (QM) Master Peer Reviewer
- 2016 Accreditation Council for Business Schools and Programs (ACBSP) Site Review Certification
- 2018 Higher Learning Commision (HLC) Peer Review Corps Certification

Student Club Advisor

- 2013 - 2015 Student Senate, Faculty Advisor

Search Committees

- Economics Professor Fall 2017: Committee Chair
- Economics Professor Spring 2017 - Summer 2017: Committee Chair
- NBDC Graduate Assistant Spring 2017: Committee Chair
- Business Graduate Assistant Spring 2017: Committee Chair
- Marketing Instructor Spring 2017: Committee Chair
- Marketing Professor Search Fall 2017 - Spring 2017: Committee Chair
- Accounting Professor Search Fall 2017 - Spring 2017: Committee Chair
- AVP TLC Fall 2016 and Spring 2017: Committee member
- Marketing Position Search Fall 2014 – Fall 2016: Committee Member
- Rangeland Professor Summer 2013: Outside Department Committee member
- Rangeland Professor Summer 2013: Outside Department Committee member

Teaching and Learning Center (TLC), Route 6x6 Blog (<https://academic.csc.edu/tlc/blog/author/ngallegos/>)

- September 22, 2017: “On Situational Ethics”
- October 30, 2017: “Superpowers...”
- November 30, 2017: “Stick to the Basics”
- February 22, 2018: “The OER Confessions”
- March, 26, 2018: “on Foxes and Hedgehogs...”
- April 30, 2018: “Reflection on Reflections...”
- September 20, 2018: “Becoming People-We-Travel-With: The Unsung Outcome of Study Abroad”
- October 30, 2018: “An Exhortation for Empathy”
- December 20, 2018: “On Essential Studies...”

Bar Licenses

- Utah 17572 (active), 2020 – present
- Minnesota 0398050 (presently inactive), 2016
- Missouri 129084 (presently inactive), 2014
- North Dakota 07800 (presently inactive), 2014

Teaching and Professional Certifications

- Quality Matters Certified APPQMR F2F & Online Instructor Recertification 2018
- Quality Matters Certified QM Rubric Update 6th ed. 2018
- Quality Matters (MRR) Master Reviewer Recertification 2018
- Quality Matters Certified APPQMR F2F Instructor in 2017
- Quality Matters Certified APPQMR Online Instructor in 2017
- Quality Matters Master Peer Reviewer Certified in 2016

- Quality Matters Peer Review of 31 courses (16 as chair, 2 as subject matter expert, and 6 as external reviewer from 2015-2017)
- Quality Matters APPQMR Rubric Update in 2015
- Quality Matters Peer Reviewer Certified in 2015
- Quality Matters Course Certification of MGMT 639 in 2014
- Quality Matters APPQMR 2013
- NCMA Certified Commercial, Contract Manager (Certificate 269)

Department of Commerce Administrative Rules Completed

DOPL – R156-76	DOPL – R156-11a	DOPL – R156-60e	DOPL – R156-69	ADM – R151-2
DOPL – R155-46b	DOPL – R156-46a	DOPL – R156-67	DOPL – R156-37	ADM – R151-4
DOPL – R156-1	DOPL – R156-60	DOPL – R156-55c	DOPL – R156-72	ADM – R151-5
DOPL – R156-17b	DOPL – R156-60a	DOPL – R156-79	DOPL – R156-76	CP – R152-49
DOPL – R155-72	DOPL – R156-60b	DOPL – R156-15A	DOPL – R156-70a	CP – R152-32a
DOPL – R156-31b	DOPL – R156-60c	DOPL – R156-73	DOPL – R156-47b	CP – R152-57
DOPL – R156-82	DOPL – R156-60d	DOPL – R156-55a	DOPL – R156-37f	DRE – R162-2g

Utah Division of Consumer Protection Default Orders Drafted and Served

2019	10 Orders
2020	23 Orders
2021	27 Orders
2022	48 Orders
2023	2 Orders

Utah Division of Occupational and Professional Licensing Citation Hearings

2020	5 Hearings
2021	68 Hearings
2022	67 Hearings
2023	7 Hearings

Teaching Philosophy

- **Relevant:** Every business issue can be complex but it extends from established and common foundations of theory. I strive to stress the analytical tools, frameworks, and encourage higher-order critical thought to understand what is expected of us as business-people, consumers, and as citizens in all of my courses.
- **Applicable:** Our society becomes more complex by the day, and so goes the responsibilities and expectations of our leaders. I seek to illuminate situations through case study analyses that simulate prudent integration of useable skills for all of my courses.
- **Positive:** The military showed me how powerful it is to be strict as well as positive in instruction. I seek to present the information to challenge students, give positive feedback, and be affirming with earned accomplishments in all of my courses.

Leadership Philosophy

- **Clarify Values:** I lead in an organization by taking the time to identify core values and an organization's mission. Alignment of values to work policies and productivity are essential.
- **Following Policy:** I lead through compliance to an organization's policies. Rules and laws are important frames for one's work-product.
- **Build Trust With Colleagues:** I lead in an environment through engaging those I work with and work for with collegial relationships and soliciting input. Stakeholder buy-in is necessary for a lasting effort to be accomplished and endure.
- **Consistent Self-Evaluation:** I lead by not rushing to condemn a colleague or process until I can rationally evaluate the issue. The importance to maintain professionalism is at the highest priority for sustained work relationships.
- **Listening:** I lead through encouraging an open environment of critique of work, management, and expectations. Listening to surveys, stakeholder feedback, and team insights create the best work-product.
- **Effective Action:** I lead by taking action and responsibility of outcomes produced under my charge of management. Effective action in confronting challenging issues and people with composure is necessary for a leader.