



# Board of Governors' Meeting

February 26, 2026

Missouri Western State University

Blum Student Union Room 220

4525 Downs Drive

St. Joseph, MO 64507



## Meeting Book - Board of Governors' Meeting

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## **A. Athletics Board Report**

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Chair Tieman

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Chair Tieman

**A. Ratification of December 8, 2025 poll vote  
approving a contract approval related to real estate**

### **VII. New Business**

Chair Tieman

### **VIII. Closed Session Meeting [Missouri Revised Statutes 610.021 (1), (3) and (13)]**

### **IX. Adjourn**

Chair Tieman

### **X. Next Meeting**

Personnel, Finance & Operations Committee Meeting at 11:00 a.m. and Board of  
Governors' Meeting at 1:30 p.m. on April 23, 2026



AGENDA  
MISSOURI WESTERN STATE UNIVERSITY  
BOARD OF GOVERNORS  
FEBRUARY 26, 2026 - 1:00 P.M.      BLUM STUDENT UNION ROOM 220

Notice is hereby given that Missouri Western State University's Board of Governors will convene a Board meeting beginning with its Public Session at 1:00 p.m. on Thursday, February 26, 2026. The meeting will originate from Blum Student Union Room 220 on the main campus of Missouri Western State University, St. Joseph, Missouri. The meeting will also be livestreamed at [griff.vn/BOGFeb26](http://griff.vn/BOGFeb26).

I.      PUBLIC SESSION

- A.      Motion to Approve Agenda
- B.      Motion to Approve Minutes
  - 1.      November 6, 2025 Board Meeting Minutes
- C.      Board of Governors' Committee Report
  - 1.      Personnel, Finance & Operations
    - a.      FY26 Financial Report
    - b.      FY27 Financial Preview
    - c.      RFP26-008 Recommendation
- D.      Report of the President
- E.      Division Reports
  - 1.      Academic Affairs (Jay Johnson)
  - 2.      Workforce Development (Rebecca Lobina)
  - 3.      Administration (Daniel Holt)
  - 4.      University Advancement & MWSU Foundation (Marc Archambault)
  - 5.      Enrollment Management & Marketing (Andy Otto)
  - 6.      Athletics (Andy Carter)
- F.      Report of the Chair
- G.      Old Business
  - 1.      Ratification of the December 8, 2025 poll vote approving a contract approval related to real estate
- H.      New Business

A vote will be held to close the meeting pursuant to Missouri Revised Statutes 610.021 (1), (3) and (13) to consider matters as protected by law. This meeting in closed session will also originate from Blum Student Union Room 220 on the main campus of Missouri Western State University.

II.     CLOSED SESSION

III. PUBLIC SESSION

Adjournment

MINUTES, BOARD OF GOVERNORS  
MISSOURI WESTERN STATE UNIVERSITY  
November 6, 2025

**OPEN SESSION**

Chair Tieman called the meeting to order at 1:30 p.m. in Blum Student Union Hall Room 220 and determined a quorum was present to conduct business.

UNIVERSITY REPRESENTATIVES

**Board Members Present**

Lee Tieman – Chair  
Bill Grimwood – Vice Chair  
Lisa Norton  
Scott Albers  
Dan Danford  
Todd Michalski – via Zoom  
Bill Severn  
Garrett Jackson – Student-Governor

**Cabinet Members Present**

President Elizabeth Kennedy  
Kelli Douglas, Vice President & General Counsel  
Marc Archambault, Vice President of Advancement & Executive Director of the MWSU  
Foundation  
Daniel Holt, Vice President of Finance and Administration  
Dr. Jay Johnson, Provost and Vice President of Academic Affairs  
Dr. Andy Otto, Vice President of Enrollment Management & Marketing  
Andy Carter, Director of Athletics

At the beginning of the meeting a moment of silence was observed in recognition of the life and legacy of Dr. Marvin “M.O.” Looney.

Mr. Wyatt Fletcher, District Director for Senator Tony Luetkemeyer, was at the meeting to present a proclamation to Dr. Kennedy in recognition of her receiving the St. Joseph School District Foundation Beacon Award.

**APPROVAL OF AGENDA**

Chair Tieman asked for a motion to approve the Board meeting agenda. Governor Severn made a motion to approve the agenda; Governor Albers seconded the motion. The motion carried unanimously (7-0) by voice vote with no abstentions.

## APPROVAL OF MINUTES

Chair Tieman asked for a motion to approve the August 28, 2025 Board meeting minutes. Governor Grimwood made a motion to approve the minutes; Governor Albers seconded the motion. The motion carried unanimously (7-0) by voice vote with no abstentions.

## COMMITTEE REPORT

### Personnel, Finance, & Operations

- Vice President of Finance & Administration Daniel Holt stated that the Personnel, Finance, & Operations Committee met prior to the Board meeting.
- VP Holt introduced Mr. Bobby Kelly, CPA and Director from Forvis Mazars and Mr. Michael Flaxbeard, Partner from Forvis Mazars.
- Auditors stated to the Board, and those in attendance, that they presented details of the audit to the Personnel, Finance & Operations Committee.
- The auditors reported that the audit produced positive results and that they received complete cooperation from management and complete transparency. The results were a clean/unmodified audit with regard to financial statements and no material weaknesses or deficiencies in internal controls over financial reporting. Additionally, there were no audit adjustments.
- VP Holt presented to the Board the FY26 financial report as of September 30, 2025. The Board was presented updates to operating revenue in all funds, operating expenses, and non-operating revenues in all funds and expenses.
- VP Holt presented to the Board the proposed amendment to the tuition and fees schedule in regard to the Law Enforcement Academy.

Chair Tieman asked for a motion to approve the Fiscal Year 2025 audit report as presented. Governor Grimwood made a motion to approve the Fiscal Year 2025 audit report as presented; Governor Severn seconded the motion. The motion carried unanimously (7-0) by voice vote with no abstentions.

Chair Tieman asked for a motion to approve the September 30, 2025 financial report as presented. Governor Grimwood made a motion to approve the September 30, 2025 financial report as presented; Governor Danford seconded the motion. The motion carried unanimously (7-0) by voice vote with no abstentions.

Chair Tieman asked for a motion to approve the amendment to the tuition and fees schedule for the Law Enforcement Academy. Governor Grimwood made a motion to approve the 2025-2026 tuition and fees schedule to change the Law Enforcement Academy from a per credit hour charge of \$382 for in-state residents to \$7,176 and \$416 per credit hour for out-of-state residents to \$7,788 for the new January 2026 cohort; Governor Albers seconded the motion. The motion carried unanimously (7-0) by voice vote with no abstentions.

## DIVISION REPORTS

Jay Johnson, Vice President and Provost for Academic Affairs

- Commencement will be held on December 13, 2025
- Workforce development continues to grow with CNC training, a leadership series, OSHA forklift training
- As of January 2026, MoWest will be the Small Business Development Center location for northwest region of Missouri
- Academic Affairs is exploring options for reduced credit bachelors programs

Daniel Holt, Vice President of Finance & Administration

- Kudos to the Finance & Administration team for their efforts and work as of lately
- Kudos to Mike Crutchfield for his work on multiple projects. Mr. Crutchfield is currently working to update the University Emergency Operations Plan.
- Kudos to Jason Morrill for his work in regard to institutional research
- Student wellness event had over 300 students attend.

Marc Archambault, Vice President of Advancement/Executive Director of the MWSU Foundation

- First quarter fundraising results
- Fiscal year 26 fundraising goal
- The Craig School of Business National Executive Advisory Council met and engaged with Dr. Johnson and Ms. Rebecca Lobina
- The Foundation Board has its quarterly meeting and elected 7 new members

Andy Otto, Vice President of Enrollment Management and Marketing

- Update provided in regard to applications submitted and a comparison for the last 2 years
- Increase in applications coming from the Kansas City metro area
- Applications are up about 18% in the service region
- Discover More at MoWest event saw 90 attendees

Andy Carter, Director of Athletics

- Womens soccer winning streak
- Volleyball is having a successful season
- Cross Country is doing a fantastic job at meets
- Future sporting events dates announced

## STUDENT-GOVERNOR REPORT

Student-Governor Garrett Jackson stated that students are engaged on campus and kudos to Student Affairs and student engagement. Student-Governor Jackson encouraged everyone to participate in the Cram the Cupboard event. Student-Governor Jackson encouraged those in attendance to join the MoWest Athletics band. Additionally, Student-Governor Jackson announced that applications are being accepted for the next student-governor.

## **PRESIDENT'S REPORT**

President Elizabeth Kennedy presented to the Board for their approval the Missouri Western State University 2026-2030 Strategic Plan, *Building a Premier Regional Public University*. President Kennedy, members of the Cabinet and others presented parts of the strategic plan including priorities and measurements for success.

Chair Tieman asked for a motion to approve the MoWest 2026-2030 Strategic Plan as presented. Governor Danford made a motion to approve the strategic plan; Governor Albers seconded the motion.

Roll call vote of the Board:

Governor Michalski: Yes  
Governor Albers: Yes  
Governor Danford: Yes  
Governor Severn: Yes  
Governor Norton: Yes  
Governor Grimwood: Yes  
Governor Tieman: Yes

7 Yes's, 0 No's, 0 Abstentions. Motion passed.

## **REPORT OF THE CHAIR**

Chair Tieman asked for a motion to ratify the results of the poll vote taken on September 29, 2025 to approve RFP26-007 Blum Union Boiler Replacement. Governor Severn made a motion to ratify the poll vote taken on September 29, 2025; Governor Grimwood seconded the motion. The motion carried unanimously (7-0) by voice vote with no abstentions.

## **OLD BUSINESS**

*(no old business at this time)*

## **NEW BUSINESS**

Chair Tieman provided the date of the next Board meeting, which will be on Thursday, February 26, 2026 at 1:30 p.m. in Blum Student Union Room 220.

Chair Tieman moved pursuant to Missouri Revised Statues, Section 610.021, that the MWSU Board of Governors resume meeting in closed meeting, with closed record, for the purpose of considering sections (1), (2), (3), (13), (14) and (24). The motion was made by Governor Norton and seconded by Governor Grimwood. The motion carried unanimously (7-0) by voice vote with no abstentions.

**CLOSED SESSION**

**REGULAR SESSION RE-CONVENED**

Chair Tieman asked for a motion to approve the business matters as discussed in closed session. Governor Severn made a motion to approve the business matters; Governor Albers seconded the motion. The motion carried unanimously (7-0) by voice vote with no abstentions.

There being no further business, Chair Tieman adjourned the meeting.

Respectfully submitted,

\_\_\_\_\_  
Betsy Wright, Secretary

APPROVED:

\_\_\_\_\_  
Lee Tieman, Chair  
Board of Governors



Missouri Western State University  
Daniel Holt  
Vice President  
Finance and Administration  
Popplewell 217  
4525 Downs Drive  
St. Joseph, MO 64507

February 18, 2026

To: Missouri Western State University Board of Governors

From: Daniel Holt, Vice President for Finance and Administration

Subject: Financial Information – Board Meeting, February 26, 2026

Please find the following financial documents for the period ending January 31, 2026 pertaining to fiscal year 2026 for your review:

- Attachment #1 – Statement of Activities FY26, Budget to Actual
- Attachment #2 – Statement of Cash Position January 31, 2026
- Attachment #3 – Statement of Funds Invested January 31, 2026
- Attachment #4 – RFP26-008

Thank you for your attention to these documents. Please let me know if you have any questions or concerns.

Missouri Western State University  
Statement of Budget Changes and Comparison of Budget to Actual  
For the Year Ending June 30, 2026  
(As of 1-31-2026)

Educational & General (Undesignated)					
	Original Budget	Adjustments	Revised Budget	Actual	Percentage of Total
<b>OPERATING REVENUE</b>					
Student Tuition and Fees	29,347,564	(0)	29,347,564	29,393,290	100.2%
Less: Institutional scholarships					
Less: Other scholarship allowances					
Federal grants and contracts					
State grants and contracts					
Non-governmental grants and contracts	-	-	-	-	
Sales and service of educational departments	240,000	-	240,000	122,320	51.0%
Auxiliary enterprises:					
Athletics					
Less: Scholarship allowances					
Housing					
Less: Scholarship allowances					
Food service					
Less: Scholarship allowances					
Bookstore					
Less: Scholarship allowances					
Other auxiliary enterprises					
Less: Scholarship allowances					
Other operating revenues	186,000	-	186,000	15,370	8.3%
<b>TOTAL OPERATING REVENUES</b>	29,773,564	(0)	29,773,564	29,530,980	99.2%
<b>OPERATING EXPENSES</b>					
Salaries and compensation	21,577,919	8,119	21,586,038	12,770,698	59.2%
Fringe benefits	9,204,529	-	9,204,529	5,740,350	62.4%
Supplies and services	6,308,705	225,930	6,534,635	4,616,672	70.6%
Travel	263,210	(4,139)	259,071	86,228	33.3%
Utilities	1,298,877	1,150	1,300,027	638,722	49.1%
Insurance	587,000	(83,000)	504,000	410,002	81.3%
Scholarships	7,499,450	(34,080)	7,465,370	7,514,320	100.7%
<b>TOTAL OPERATING EXPENSES</b>	46,739,690	113,980	46,853,670	31,776,993	67.8%
<b>OPERATING GAIN / (LOSS)</b>	(16,966,126)	(113,980)	(17,080,106)	(2,246,013)	13.1%
<b>NON-OPERATING REVENUES (EXPENSES)</b>					
State appropriations	24,061,757	-	24,061,757	14,036,029	58.3%
State appropriations - lottery	2,322,497	-	2,322,497	1,354,787	58.3%
State appropriations - capital	597,414	(597,414)	-	-	0.0%
Grants				-	
Gifts	1,775,417	-	1,775,417	643,996	36.3%
Investment income	250,000	-	250,000	81,253	32.5%
Interest on capital related debt					
Capital	(513,691)	193,000	(320,691)	(185,917)	58.0%
Debt Service Principal					
Other					
<b>NET NON-OPERATING REVENUES</b>	28,493,394	(404,414)	28,088,980	15,930,148	56.7%
<b>INCOME (LOSS) BEFORE TRANSFERS</b>	11,527,268	(518,394)	11,008,874	13,684,135	124.3%
<b>TRANSFERS IN (OUT)</b>					
Debt service	(609,127)	-	(609,127)	(325,525)	53.4%
Other	1,828,703	64,420	1,893,123	1,218,078	64.3%
<b>TOTAL TRANSFERS IN (OUT)</b>	1,219,576	64,420	1,283,996	892,552	69.5%
<b>INCREASE (DECREASE) IN NET POSITION</b>	12,746,844	(453,974)	12,292,870	14,576,688	118.6%
<b>OTHER</b>					
Prior year funds	12,746,844	(453,974)	12,292,870	14,576,688	

Missouri Western State University  
Statement of Budget Changes and Comparison of Budget to Actual  
For the Year Ending June 30, 2026  
(As of 1-31-2026)

Educational & General (Designated)						
	Original Budget	Adjustments	Adjustments for Prior Year Funds	Revised Budget	Actual	Percentage of Total
<b>OPERATING REVENUE</b>						
Student Tuition and Fees	1,724,097	50,000	-	1,774,097	1,770,993	99.8%
Less: Institutional scholarships						
Less: Other scholarship allowances						
Federal grants and contracts						
State grants and contracts						
Non-governmental grants and contracts	-	-	-	-	-	
Sales and service of educational departments	159,507	0	-	159,507	469,522	294.4%
Auxiliary enterprises:						
Athletics	-	-	-	-	-	
Less: Scholarship allowances						
Housing						
Less: Scholarship allowances						
Food service						
Less: Scholarship allowances						
Bookstore						
Less: Scholarship allowances						
Other auxiliary enterprises						
Less: Scholarship allowances						
Other operating revenues	433,100	(50,000)	-	383,100	26,662	7.0%
<b>TOTAL OPERATING REVENUES</b>	<b>2,316,704</b>	<b>0</b>	<b>-</b>	<b>2,316,704</b>	<b>2,267,178</b>	<b>97.9%</b>
<b>OPERATING EXPENSES</b>						
Salaries and compensation	747,558	(8,475)	-	739,083	388,875	52.6%
Fringe benefits	294,567	(0)	-	294,567	146,450	49.7%
Supplies and services	1,699,770	(26,459)	63,800	1,737,111	842,055	48.5%
Travel	204,116	7,112	-	211,228	19,612	9.3%
Utilities	1,716	(0)	-	1,716	-	0.0%
Insurance	4,912	-	-	4,912	4,095	83.4%
Scholarships	39,516	118,668	-	158,184	202,685	128.1%
<b>TOTAL OPERATING EXPENSES</b>	<b>2,992,155</b>	<b>90,846</b>	<b>63,800</b>	<b>3,146,801</b>	<b>1,603,772</b>	<b>51.0%</b>
<b>OPERATING GAIN / (LOSS)</b>	<b>(675,452)</b>	<b>(90,846)</b>	<b>(63,800)</b>	<b>(830,097)</b>	<b>663,406</b>	<b>-79.9%</b>
<b>NON-OPERATING REVENUES (EXPENSES)</b>						
State appropriations					-	
State appropriations - capital						
Grants						
Gifts	723,152	-	-	723,152	363,611	50.3%
Investment income				-		
Interest on capital related debt						
Capital	(43,461)	90,346	(144,162)	(97,277)	(63,090)	64.9%
Debt Service Principal						
Other						
<b>NET NON-OPERATING REVENUES</b>	<b>679,691</b>	<b>90,346</b>	<b>(144,162)</b>	<b>625,875</b>	<b>300,521</b>	<b>48.0%</b>
<b>INCOME (LOSS) BEFORE TRANSFERS</b>	<b>4,239</b>	<b>(500)</b>	<b>(207,962)</b>	<b>(204,222)</b>	<b>963,927</b>	<b>-472.0%</b>
<b>TRANSFERS IN (OUT)</b>						
Debt service						
Other	(110,929)	500	-	(110,429)	(127,180)	115.2%
<b>TOTAL TRANSFERS IN (OUT)</b>	<b>(110,929)</b>	<b>500</b>	<b>-</b>	<b>(110,429)</b>	<b>(127,180)</b>	<b>115.2%</b>
<b>INCREASE (DECREASE) IN NET POSITION</b>	<b>(106,693)</b>	<b>(0)</b>	<b>(207,962)</b>	<b>(314,651)</b>	<b>836,744</b>	<b>-266%</b>
<b>OTHER</b>						
Prior year funds	106,693	-	207,962	314,651	-	
	<b>0</b>	<b>(0)</b>	<b>-</b>	<b>-</b>	<b>836,744</b>	

**Missouri Western State University**  
**Statement of Budget Changes and Comparison of Budget to Actual**  
**For the Year Ending June 30, 2026**  
**(As of 1-31-2026)**

Attachment 1

<b>Auxiliary</b>						
	<b>Original Budget</b>	<b>Adjustments</b>	<b>Adjustments for Prior Year Funds</b>	<b>Revised Budget</b>	<b>Actual</b>	<b>Percentage of Total</b>
<b>OPERATING REVENUE</b>						
Student Tuition and Fees						
Less: Institutional scholarships						
Less: Other scholarship allowances						
Federal grants and contracts						
State grants and contracts						
Non-governmental grants and contracts						
Sales and service of educational departments						
Auxiliary enterprises:						
Athletics	2,904,066	79,889	-	2,983,955	1,795,280	60.2%
Less: Scholarship allowances	-	-		-	-	-
Housing	4,645,798	0	-	4,645,798	3,908,836	84.1%
Less: Scholarship allowances						
Food service	3,552,387	0	-	3,552,387	2,631,893	74.1%
Less: Scholarship allowances						
Bookstore	95,900	-	-	95,900	38,729	40.4%
Less: Scholarship allowances						
Other auxiliary enterprises	181,298	(0)	-	181,298	125,660	69.3%
Less: Scholarship allowances						
<b>TOTAL OPERATING REVENUES</b>	<b>11,379,449</b>	<b>79,889</b>		<b>11,459,338</b>	<b>8,500,398</b>	<b>74.2%</b>
<b>OPERATING EXPENSES</b>						
Salaries and compensation	3,677,319	12,975	-	3,690,294	2,295,787	62.2%
Fringe benefits	1,881,392	320	-	1,881,712	1,150,249	61.1%
Supplies and services	5,740,917	56,659	1,765	5,799,341	3,718,420	64.1%
Travel	1,092,125	34,750	-	1,126,875	544,814	48.3%
Utilities	1,168,194	1,500	-	1,169,694	583,881	49.9%
Insurance	690,512	-	-	690,512	528,297	76.5%
Scholarships	4,227,697	(391)	-	4,227,306	3,839,124	90.8%
<b>TOTAL OPERATING EXPENSES</b>	<b>18,478,156</b>	<b>105,813</b>	<b>1,765</b>	<b>18,585,734</b>	<b>12,660,572</b>	<b>68.1%</b>
<b>OPERATING GAIN / (LOSS)</b>	<b>(7,098,708)</b>	<b>(25,923)</b>	<b>(1,765)</b>	<b>(7,126,396)</b>	<b>(4,160,174)</b>	<b>58.4%</b>
<b>NON-OPERATING REVENUES (EXPENSES)</b>						
State appropriations						
State appropriations - capital						
Grants						
Gifts	66,300	-	-	66,300	53,600	80.8%
Investment income	225,000	-	-	225,000	127,943	56.9%
Interest on capital related debt						
Capital	(107,650)	(77,875)	-	(185,525)	(90,704)	48.9%
Debt Service Principal						
Other						
<b>NET NON-OPERATING REVENUES</b>	<b>183,650</b>	<b>(77,875)</b>	<b>-</b>	<b>105,775</b>	<b>90,839</b>	<b>85.9%</b>
<b>INCOME (LOSS) BEFORE TRANSFERS</b>	<b>(6,915,058)</b>	<b>(103,798)</b>	<b>(1,765)</b>	<b>(7,020,621)</b>	<b>(4,069,335)</b>	<b>58.0%</b>
<b>TRANSFERS IN (OUT)</b>						
Debt service	(3,971,499)	-		(3,971,499)	(3,411,713)	85.9%
Other	(1,860,290)	60,360		(1,799,930)	(1,093,298)	60.7%
<b>TOTAL TRANSFERS IN (OUT)</b>	<b>(5,831,789)</b>	<b>60,360</b>	<b>-</b>	<b>(5,771,429)</b>	<b>(4,505,011)</b>	<b>78.1%</b>
<b>INCREASE (DECREASE) IN NET POSITION</b>	<b>(12,746,847)</b>	<b>(43,438)</b>		<b>(12,792,050)</b>	<b>(8,574,346)</b>	<b>67.0%</b>
<b>OTHER</b>						
Prior year funds			1,765	1,765		
	(12,746,847)	(43,438)	-	(12,792,050)	(8,574,346)	

Missouri Western State University  
Statement of Budget Changes and Comparison of Budget to Actual  
For the Year Ending June 30, 2026  
(As of 1-31-2026)

	Restricted					
	Original Budget	Adjustments	Adjustments for Prior Year Funds	Revised Budget	Actual	Percentage of Total
<b>OPERATING REVENUE</b>						
Student Tuition and Fees						
Less: Institutional scholarships						
Less: Other scholarship allowances						
Federal grants and contracts	503,712	18,245	-	521,957	116,584	22.3%
State grants and contracts	230,597	1,445,567	-	1,676,164	1,145,220	68.3%
Non-governmental grants and contracts	2,559	10,685	-	13,244	13,244	100.0%
Sales and service of educational departments						
Auxiliary enterprises:						
Athletics						
Less: Scholarship allowances						
Housing						
Less: Scholarship allowances						
Food service						
Less: Scholarship allowances						
Bookstore						
Less: Scholarship allowances						
Other auxiliary enterprises						
Less: Scholarship allowances						
Other operating revenues						
<b>TOTAL OPERATING REVENUES</b>	736,868	1,474,497	-	2,211,365	1,275,049	57.7%
<b>OPERATING EXPENSES</b>						
Salaries and compensation	397,890	26,131	-	424,021	232,612	54.9%
Fringe benefits	5,746	4,892	-	10,638	9,444	88.8%
Supplies and services	405,746	938,631	-	1,344,377	411,739	30.6%
Travel	26,100	8,594	-	34,694	17,602	50.7%
Utilities	-	-	-	-	-	
Insurance	-	-	-	-	-	
Scholarships	6,344,940	232,070	-	6,577,010	5,588,130	85.0%
<b>TOTAL OPERATING EXPENSES</b>	7,180,422	1,210,318	-	8,390,740	6,259,527	74.6%
<b>OPERATING GAIN / (LOSS)</b>	(6,443,554)	264,179	-	(6,179,375)	(4,984,478)	80.7%
<b>NON-OPERATING REVENUES (EXPENSES)</b>						
State appropriations						
State appropriations - capital						
Grants	6,443,554	409	-	6,443,963	3,018,484	46.8%
Gifts		870,824	-	870,824	-	
Investment income						
Interest on capital related debt						
Capital	-	(1,135,412)	-	(1,135,412)	(471,073)	0.0%
Debt Service Principal						
Other						
<b>NET NON-OPERATING REVENUES</b>	6,443,554	(264,179)	-	6,179,375	2,547,411	41.2%
<b>INCOME (LOSS) BEFORE TRANSFERS</b>	-	-	-	-	(2,437,067)	#DIV/0!
<b>TRANSFERS IN (OUT)</b>						
Debt service						
Other	-	-	-	-	2,400	0.0%
<b>TOTAL TRANSFERS IN (OUT)</b>	-	-	-	-	2,400	0.0%
<b>INCREASE (DECREASE) IN NET POSITION</b>	-	-	-	-	(2,434,667)	
<b>OTHER</b>						
Prior year funds	-	-	-	-	(2,434,667)	

Missouri Western State University  
Statement of Budget Changes and Comparison of Budget to Actual  
For the Year Ending June 30, 2026  
(As of 1-31-2026)

Plant						
	Original Budget	Adjustments	Adjustments for Prior Year Funds	Revised Budget	Actual	Percentage of Total
<b>OPERATING REVENUE</b>						
Student Tuition and Fees						
Less: Institutional scholarships						
Less: Other scholarship allowances						
Federal grants and contracts						
State grants and contracts						
Non-governmental grants and contracts						
Sales and service of educational departments						
Auxiliary enterprises:						
Athletics						
Less: Scholarship allowances						
Housing						
Less: Scholarship allowances						
Food service						
Less: Scholarship allowances						
Bookstore						
Less: Scholarship allowances						
Other auxiliary enterprises						
Less: Scholarship allowances						
Other operating revenues	-	680,000		680,000	-	0.0%
<b>TOTAL OPERATING REVENUES</b>	-	680,000	-	680,000	-	-
<b>OPERATING EXPENSES</b>						
Salaries and compensation						
Fringe benefits						
Supplies and services	4,800	-		4,800	14,119	294.1%
Travel						
Utilities						-
Insurance						
Scholarships						
<b>TOTAL OPERATING EXPENSES</b>	4,800	-	-	4,800	14,119	294.1%
<b>OPERATING GAIN / (LOSS)</b>	(4,800)	680,000	-	675,200	(14,119)	-2.1%
<b>NON-OPERATING REVENUES (EXPENSES)</b>						
State appropriations						
State appropriations - capital						
Grants						
Gifts	-	-		-	207,375	0.0%
Investment income						
Interest on capital related debt	(1,361,727)			(1,361,727)	(788,350)	57.9%
Capital	-	(680,000)		(680,000)	-	0.0%
Debt Service Principal	(3,214,096)			(3,214,096)	(2,993,275)	93.1%
Other						-
<b>NET NON-OPERATING REVENUES</b>	(4,575,823)	(680,000)	-	(5,255,823)	(3,574,250)	68.0%
<b>INCOME (LOSS) BEFORE TRANSFERS</b>	(4,580,623)	-	-	(4,580,623)	(3,588,369)	78.3%
<b>TRANSFERS IN (OUT)</b>						
Debt service	4,580,623			4,580,623	3,737,238	81.6%
Other	-	-		-	-	0.0%
<b>TOTAL TRANSFERS IN (OUT)</b>	4,580,623	-	-	4,580,623	3,737,238	81.6%
<b>INCREASE (DECREASE) IN NET POSITION</b>	-	-	-	-	148,870	0.0%
<b>OTHER</b>						
Prior year funds	-	-		-	148,870	
	-	-	-	-	148,870	

**Missouri Western State University**  
**Statement of Budget Changes and Comparison of Budget to Actual**  
**For the Year Ending June 30, 2026**  
**(As of 1-31-2026)**

<b>TOTAL - ALL FUNDS</b>						
	<b>Original Budget</b>	<b>Adjustments</b>	<b>Adjustments for Prior Year Funds</b>	<b>Revised Budget</b>	<b>Actual</b>	<b>Percentage of Total</b>
<b>OPERATING REVENUE</b>						
Student Tuition and Fees	31,071,656	50,002	-	31,121,658	31,164,284	100.1%
Less: Institutional scholarships						
Less: Other scholarship allowances						
Federal grants and contracts	503,712	18,245	-	521,957	116,584	22.3%
State grants and contracts	230,597	1,445,567	-	1,676,164	1,145,220	68.3%
Non-governmental grants and contracts	2,559	10,685	-	13,244	13,244	100.0%
Sales and service of educational departments	399,507	0	-	399,507	591,842	148.1%
Auxiliary enterprises:						
Athletics	2,904,066	79,889	-	2,983,955	1,795,280	60.2%
Less: Scholarship allowances				-		
Housing	4,645,798	0	-	4,645,798	3,908,836	84.1%
Less: Scholarship allowances						
Food service	3,552,387	0	-	3,552,387	2,631,893	74.1%
Less: Scholarship allowances						
Bookstore	95,900	-	-	95,900	38,729	40.4%
Less: Scholarship allowances						
Other auxiliary enterprises	181,298	(0)	-	181,298	125,660	69.3%
Less: Scholarship allowances						
Other operating revenues	619,100	630,000	-	1,249,100	42,032	3.4%
<b>TOTAL OPERATING REVENUES</b>	<b>44,206,580</b>	<b>2,234,388</b>	<b>-</b>	<b>46,440,971</b>	<b>41,573,605</b>	<b>89.5%</b>
<b>OPERATING EXPENSES</b>						
Salaries and compensation	26,400,686	38,750	-	26,439,436	15,687,972	59.3%
Fringe benefits	11,386,234	5,212	-	11,391,446	7,046,494	61.9%
Supplies and services	14,159,939	1,196,525	63,800	15,420,263	9,603,005	62.3%
Travel	1,585,551	46,317	-	1,631,868	668,256	41.0%
Utilities	2,468,787	2,650	-	2,471,437	1,222,603	49.5%
Insurance	1,282,424	(83,000)	-	1,199,424	942,395	78.6%
Scholarships	18,111,603	316,267	-	18,427,870	17,144,258	93.0%
<b>TOTAL OPERATING EXPENSES</b>	<b>75,395,224</b>	<b>1,522,720</b>	<b>63,800</b>	<b>76,981,745</b>	<b>52,314,983</b>	<b>68.0%</b>
<b>OPERATING GAIN / (LOSS)</b>	<b>(31,188,644)</b>	<b>711,668</b>	<b>(63,800)</b>	<b>(30,540,774)</b>	<b>(10,741,378)</b>	<b>35.2%</b>
<b>NON-OPERATING REVENUES (EXPENSES)</b>						
State appropriations	24,061,757	-	-	24,061,757	14,036,029	58.3%
State appropriations - lottery	2,322,497	-	-	2,322,497	1,354,787	58.3%
State appropriations - capital	597,414	(597,414)	-	-	-	
Grants	6,443,554	409	-	6,443,963	3,018,484	46.8%
Gifts	2,564,869	870,824	-	3,435,693	1,268,582	36.9%
Investment income	475,000	-	-	475,000	209,196	44.0%
Interest on capital related debt	(1,361,727)	-	-	(1,361,727)	(788,350)	57.9%
Capital	(664,802)	(1,609,941)	(144,162)	(2,418,905)	(810,784)	33.5%
Debt service principal	(3,214,096)	-	-	(3,214,096)	(2,993,275)	93.1%
Other	-	-	-	-	-	0.0%
<b>NET NON-OPERATING REVENUES</b>	<b>31,224,466</b>	<b>(1,336,122)</b>	<b>(144,162)</b>	<b>29,744,182</b>	<b>15,294,669</b>	<b>51.4%</b>
<b>INCOME (LOSS) BEFORE TRANSFERS</b>	<b>35,822</b>	<b>(623,954)</b>	<b>(207,962)</b>	<b>(796,092)</b>	<b>4,553,292</b>	
<b>TRANSFERS IN (OUT)</b>						
Debt service	-	-	-	-	(0)	
Other	(142,516)	125,280	-	(17,236)	-	
<b>TOTAL TRANSFERS IN (OUT)</b>	<b>(142,516)</b>	<b>125,280</b>	<b>-</b>	<b>(17,236)</b>	<b>-</b>	
<b>INCREASE (DECREASE) IN NET POSITION</b>	<b>(106,694)</b>	<b>(498,674)</b>	<b>(207,962)</b>	<b>(813,328)</b>	<b>4,553,292</b>	
<b>OTHER</b>						
Prior year funds	106,694	-	207,962	314,656	-	
	(0)	(498,676)	-	(498,676)	4,553,292	

**Missouri Western State University  
Statement of Cash Position  
January 31, 2026**

<b>Fund</b>	<b>01/31/2026 Available Balance</b>	<b>01/31/2025 Available Balance</b>	<b>01/31/2024 Available Balance</b>
<b>Operating, Auxiliary, Agency, Payroll &amp; Petty Cash</b>	\$ 4,999,593	\$ 7,185,861	\$ 7,429,149
<b>Investments</b>	\$ -	\$ -	2,882,608
<b>Auxiliary System Revenue Bond Funds</b>	300,000	300,000	300,000
<b>Loan Funds</b>	82,483	82,483	82,483
<b>TOTAL FUNDS INVESTED</b>	<b>\$ 5,382,076</b>	<b>\$ 7,568,344</b>	<b>\$ 10,694,240</b>

**Statement of Cash Position**

Missouri Western State University  
Schedule of Funds Invested  
January 31, 2026

<b>OPERATING FUND</b>	<b>YIELD</b>	<b>AMOUNT</b>	<b>BANK</b>
Checking Account-Operating	0.50%	250,099	Southern Bank
Checking Account-Other	0.50%	16,619	Southern Bank
Checking Account-Operating	2.65%	250,000	Commerce Bank
Checking Account-Other	2.65%	4,476,174	Commerce Bank
Miscellaneous Petty Cash/Change Funds	0.00%	<u>6,700</u>	Campus Locations
<b>TOTAL OPERATING, AUXILIARY &amp; AGENCY FUNDS</b>		<u><u>4,999,593</u></u>	
 <b>AUXILIARY SYSTEM REVENUE BONDS</b>			
Repair & Replacement Reserve	2.65%	<u>300,000</u>	Commerce Bank
<b>TOTAL AUXILIARY SYSTEM REVENUE BOND FUNDS</b>		<u><u>300,000</u></u>	
 <b>INSTITUTIONAL LOAN FUND</b>			

**RFP26-008**

**ENTERPRISE RESOURCE PLANNING AND STUDENT INFORMATION SYSTEM**

The University is proposing to acquire Workday Core Finance, Workday Core HCM and Workday Student as its enterprise resource planning (ERP) and student information system (SIS) and has selected Cognizant as its implementation partner.

Request a motion to approve.



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**Report of the President  
to the Board of Governors**

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## Report to the Board of Governors

February 26, 2026

Spring 2026 at MoWest is off to a solid start, and the positive energy is palpable. Students have returned, classes are in full swing, and despite an early deep freeze, the weather has warmed just in time for our spring sports' season openers on campus.

### Spring Enrollment

At approximately five weeks into the semester, overall spring YoY enrollment indicates a modest 1.4% (+44 students) HC increase. Importantly, our freshmen class YoY is up approximately 28% (+318 students); minus Early College Academy students, our freshmen HC is up 48% (+120 students). Retention of freshmen has been an ongoing challenge, however, Academic Affairs' efforts are showing improvement, as continuing freshmen increased YoY by 56% (+122 students).

### Implementation of the 2026 – 2030 Strategic Plan: Building a Premier Regional Public University,

The plan was approved at the November 6, 2025 Board of Governors meeting and may be found here: [2026 - 2030 Building a Premier Regional Public University](#). At this writing, implementation work is underway. For each of the priorities, Process Leaders are meeting monthly to ensure necessary changes and improvements are being made just as the related scorecard is being built to measure results from those changes and improvements. The challenge for each Process Leader is to translate the plan's goals into action, to break down strategic objectives into specific actionable projects and measurable outcomes. Process Leaders have been asked to focus on process improvements directly supporting the strategic plan priorities, which include the student experience, faculty/staff policies and community collaborations. It's critical to prioritize processes that are the most frequently used and have the highest potential for significant benefit across the organization.

### 2026 Legislative Efforts

In his January 13, 2026 State of the State Address, Governor Kehoe recommended a flat budget appropriation to Missouri's public higher education institutions. While we are grateful that a budget reduction was not recommended, given continuing increases to fixed costs, the impact of a flat core appropriation will nonetheless be felt. Regardless, the budget process is ongoing, with ultimate results not provided until July, at which time the Governor will sign off on the final budget.

As reported (e.g., multiple News from the President's Office communications, my November 6, 2025 report to the Board of Governors), our work to secure the \$4M supplement to our core state appropriation continues. My efforts have included leveraging the strong support regularly provided to us by our partners on the Community Alliance's Saint Joseph Legislative Partnership. On November 19, 2025, we, the legislative partners, met with our state-elected officials to collectively present each of our individual priorities. As part of that process, I met one-on-one with Senator Rusty Black, Senate Budget Appropriations Chair, prior to that meeting and held a separate meeting with all of the state-elected legislators present immediately

following that group meeting, again, to present our request and supporting arguments. Governors should note, conversations like these concerning MWSU's needs/requests between myself and our state-elected delegation have been ongoing since I began in this role, for well over five years.

Admittedly, achieving this additional support is a heavy lift. However, securing this parity in funding, something I have often reported, spoken, written, and presented about, is vital to the institution's health. If Missouri Western State University is to continue its trajectory of success and growth, necessary resources must be delivered. Maintaining our commitment to keeping tuition affordable for our students while focusing our programs – credit and non-credit – toward meeting the workforce needs of Saint Joseph and beyond, in essence, serving as an important economic driver for our region, requires reasonable state investment. The progress we have made under my leadership since August 2020 proves to the State that Missouri Western State University is a good bet for future returns.

The MoWest Regional Advocacy Coalition (MRAC), the multi-tiered advocacy group designed to champion public support for the University borne out of the University's 2060 – 2030 strategic plan, *Building a Premier Regional Public University*, spurred into action in November 2025 and is setting a strong stage for next-level advocacy efforts (e.g., the Board's Ad hoc Advocacy committee). Tama Richardson, Chief Officer for Strategic Initiatives, and Jerry Pickman, MWSU Government Relations Officer, have been working hard, and I am pleased to report that their initiatives are taking root. These have included developing a letter-writing campaign, to which faculty, staff, students, alumni, the MWU Foundation Board and the MWSU Alumni Board have been recruited. One such letter I would point Governors to was penned by Legal Studies faculty member, Crystal Dowdell, and published in the NPN [Your Letters](#) on December 19, 2025. Additionally, an op-ed letter writing campaign has also been launched, as seen by this joint letter crafted by MWSU Foundation Board Chair Denise Rosonke and MWSU Alumni Board Chair Janice Wallace, published February 20, 2027 [Why Missouri Western matters - and why our voices matter now](#). As part of my regular public speaking engagements, I most recently spoke to the South Side Rotary on February 12 and provided those in attendance templates and information about how to join our letter writing campaign. Anecdotally, there have been several reports of faculty, staff, students, and community members participating in this campaign.

My recent visit to Jefferson City as part of the Great Northwest Days (GNWD), February 3 – 5<sup>th</sup> was productive. Aside from the GNWD events, I maximized my time in the capital by meeting with 11 key leaders in the capital and Adjutant General Charles Hausman's staff at the Missouri National Guard Headquarters. I am particularly grateful to Jerry Pickman, who tackled the logistically difficult task of organizing meetings for our team, some of which included a full MWSU team meeting with a legislative leader (e.g., Representative Brenda Shields), and those conducted as one-on-one meetings (e.g., myself only with Senator Rusty Black or myself only with Senator Tony Luetkemeyer). Further, in conjunction with my role as COPHE Chair, I met with Representative Chris Brown, Chair, House Higher Education Committee, and with Representative John Black, House Budget Committee member. In meetings with both of these representatives, state funding for higher education, with special emphasis on MWSU, was the main focus of conversation.

GNWD also provided an opportunity to advocate for UMKC's funding request to create a dental clinic on our campus. UMKC Dental School Dean, Paul Luepke, D.D.S., M.S., FACD, attended the GNWD Reception, where I was able to introduce him to several key legislators (e.g., Senator Rusty Black) and provide an opportunity for conversation with Governor Kehoe who was also in attendance.

I would also add my congratulations to our Interim Dean of Students John Vanderpool and our Director of Campus Activities and Student Engagement Megan Deshon-Runge who brought seven of our MWSU's students to GNWD. Our students served important roles as GNWD volunteers, checking in attendees at the breakfast and reception and distributing the GNWD legislative priorities to legislative offices. GNWD attendees were recognized by both the House and Senate, and Senator Luetkemeyer graciously took a photo with our delegation on the Senate floor. Under the direction of Megan and John, our students represented MWSU very well, and I was very proud of their participation in the GNWD.

### Summary

As I often remark, MWSU is moving forward with clear direction and sure purpose. The strong and abundant evidence provided in the reports herein unequivocally reinforce this statement. Governors are now in a unique position to further drive the success of the University via their own efforts to secure the assistance necessary to the University. As ambassadors of the University, advocating for our needs, sharing our good works, and promoting our positive stories across so many different constituencies is invaluable work. Your dedication to MoWest is greatly appreciated.

Division or Office Name: Academic Affairs

Name and Title of Person Submitting: Dr. Jay Johnson, Provost and Vice President for Academic Affairs

Date: February 18, 2026

## ***HIGHLIGHTS***

### **Provost's Office**

**Dr. Jay Johnson, Provost**

**Schedule Change** - In an effort to accelerate time-to-degree, create uniformity in the schedule, and increase access to programming, MoWest has adopted a new six-session, seven-week calendar to work alongside the traditional fall/spring 15-week semesters. The major change is in the summer, where we were able to create two seven-week sessions rather than our usual two four-week and one eight-week sessions.

**HLC Accreditation** - Dr. Beth Beggs and Dean Joel Hyer have been leading various writing teams to construct the Assurance Argument for reaffirmation of HLC institutional accreditation for our site visit in October. The four criteria are nearing completion, with reviews being conducted by the President, Provost, the Cabinet, and community members. More information will be shared in the coming months.

**Transfer** - Efforts to establish transfer articulation agreements with Missouri two-year institutions face delays, as some schools prefer to wait for the outcomes of the new state Transfer Bill. Despite these hurdles, MWSU remains active in statewide efforts, with Dr. Johnson serving on the TPAC steering committee and five faculty members participating in each of the Pathways Planning Groups (PPGs).

### **Academic Partnerships**

**Dr. Lara Gilpin, Executive Director**

Executive Director of Academic Partnerships Lara Gilpin collaborated with Transfer and Graduate Recruitment Coordinator Morgan McClendon on strategic approaches to transfer recruitment and identifying select community colleges as potential partners. Lara also met with Nursing Department Chair, Dr. Heather Kendall, to discuss outreach to institutions that offer RN programs to increase enrollments in our RN to BSN program.

### **Accreditation and Assessment**

**Dr. Beth Beggs, Director**

Dr. Beth Beggs has been immersed in accreditation work. In January, she assisted with the ABET visit to reaffirm accreditation for our Construction Engineering Technology program. The visit was successful, with only a few minor concerns reported. Dr. Beggs also submitted the annual General Education assessment report to the Faculty Senate for review in accordance with the institution's Master Academic Plan.

### Center for Academic Support

#### **Susan Garrison, Director**

18.4% of non-ECA Missouri Western students utilized services offered by the Center for Academic Support (CAS) during the Fall semester. In total, 434 students engaged with CAS tutors, including 411 students who received direct, course-specific assistance from a tutor or Supplemental Instruction (SI) Leader. Among students who received tutoring or SI support for a specific course, 86.3% earned a final grade of A, B, or C. Grade outcomes show that 63% earned an A or B, while only 14% earned a D or F or withdrew from the course. Students also visited CAS for computer or Canvas support, workshops, and independent study.

### Early College Academy

#### **Ben Moran, Director**

ECA experienced a banner spring with 1,021 students enrolled, marking a 13% increase over last year. This growth highlights our expanding reach into new Missouri school districts and a strengthening partnership with our campus colleges. This term, students are tackling 4,486 credit hours across 67 diverse subjects, a 14% jump in volume that reflects the evolving needs of our scholars. Our curriculum also continues to broaden through cross-departmental collaboration.

### Griffon Office of Applied Learning

#### **Dr. Tilo Roy, Vice Provost of Graduate and Sponsored Programs, Director of GOAL**

Dr. Tilo Roy shared our Applied Learning vision with 16 Andrew and Buchanan County scholarship winners at the Cotillion for Achievement Scholarship program. Additionally, to accelerate the time to degree for graduate students, the M.Ed., MSN, and MBA programs will transition to an online format of two seven-week sessions per semester starting in Summer 2026.

### Library

#### **Sally Gibson, Director**

The library continues to see increased patronage this academic year, with an average weekly count of 840 students using our learning spaces, resources, and the new 24-hour space. While our physical circulation and article downloads are flat compared to last year, we have seen a significant increase in ebook downloads (18,723 compared to 1291 last year).

### Student Success & Academic Advising

#### **Derek Evans, Director**

Student Success and Academic Advising have continued to work with students to meet them where they are. Derek Evans and his team have also been working on a new approach to advising incoming students this fall; preparing schedules for first-time, first-year students ahead of their arrival on campus. This change will inform course scheduling and student preparation for progressing in their coursework within their chosen programs of study.

### Workforce Development

#### **Rebecca Lobina, Director**

Our partnership with Boehringer Ingelheim (B.I.) is off to a strong start, with 15 employees enrolled in the first biomanufacturing technician cohort. This program was recognized by the Kansas City Area Development Council (KCADC), which invited Ms. Lobina to join an upcoming workforce panel. She also represented MoWest on a higher education panel for the

Northland Regional Chamber of Commerce, highlighting how our institution supports workforce needs. Current partnership opportunities include a summer graphic design workshop for B.I., maintenance technician training for Daily's Premium Meats, a collaboration with the St. Joseph School District to offer dual credit in biomanufacturing and MS Office workshops for teachers, building talent pipelines for Altec, and robotic training for Snorkel. Additionally, we are exploring "on-the-job learning" state funding via MDHEWD and partnering with the University of Missouri Extension to host a Manufacturing Academy at the Houlne Center—an eight-week program designed to introduce middle schoolers to the industry. Finally, the Small Business Development Center's (SBDC) newest team member and alumna, Shelbie Wigington, is now certified to teach cybersecurity basics and is pursuing certification for trademark workshops.

### College of Business & Professional Studies

#### **Dr. Suzanne Kissock, Dean**

**Collegiate Future Business Leaders of America (FBLA)**, a registered student organization within the **Craig School of Business**, hosted local entrepreneur and published author Don Tolly. Mr. Tolly provided signed copies of his book to students. The event, held during FBLA Week, offered a networking opportunity that connected students with a successful industry professional.

The **Craig School of Business** hosted two representatives from the Institute of Internal Auditors (IIA), Nicole Brack and Jamie Paul, who met with faculty and students and visited an Auditing class. Their visit was part of the Alumni and Industry Insights Speaker Series, which is designed to connect classroom learning with industry practice.

The **Law Enforcement Academy** has 18 cadets enrolled, representing 8 different agencies, with 3 candidates still interviewing with various agencies. The current class will complete 860 instructional hours, while the next class is scheduled for 920 hours. The flat-rate structure has helped many local agencies budget for the increased cost of the Academy, as no further increases are anticipated. As a result, there has been an early rise in interest for the upcoming June class, which currently has 17 prospective candidates, with several local agencies still in the process of selecting individuals to sponsor.

The **Craig School of Business** placed 15 students in internships for the Spring semester. Participating local companies and organizations include Herzog, Altec, Thrivent, Target, Swope Health, Kris & Kate's Ice Cream, H&R Block, Greub, Hulet & Schwichtenberg, Pony Express Council, InspireU, and Missouri Western State University.

### College of Liberal Arts

#### **Dr. Joel Hyer, Dean**

**Dr. Kelly Henry** presented a session on compassion fatigue for teachers at Oak Grove Elementary in St. Joseph as part of their Bright and Early Professional Development series.

**Dr. Evan Hart** was recently elected Chair of the City of St. Joseph's Landmark Commission and Chair of the Finance Committee for the American Association for the History of Medicine. She was also elected Chair of the Coordinating Council for Women in History's Ida B. Wells Graduate Student Fellowship Committee and appointed Social Media Manager for the Society for the History of the Gilded Age and Progressive Era.

**Dr. Susan Martens** and **The Prairie Lands Writing Project** welcomed Kelly Lock-McMillen, SJSJSD Instructional Coach, and Rae Lynn Stroud, Spring Garden Middle School ELA and Digital Publications instructor, to its Advisory Team.

**Dr. David McMahan** received the Leadership in Listening Award from the Global Listening Centre (GLC), a nonprofit organization headquartered in Kolkata (formerly Calcutta) and London with a presence in over 140 countries. As Executive Chair of the organization, Dr. McMahan has led numerous initiatives, including training sessions with the Cayman Islands government and the Global Listening Festival. He is currently collaborating with Professor and Deputy Dean Lynette Louw at Rhodes University in South Africa on the Thank You for Listening campaign.

**Bob Long**, Director of Jazz Studies/Saxophone, was awarded the Missouri Association for Jazz Education (MOAJE) Outstanding Jazz Educator Award at the Missouri Music Educators Association 88<sup>th</sup> Annual In-Service Workshop/Conference. He was also invited to serve as the guest director of the 2025-2026 Northwest MMEA All-District High School Jazz Ensemble.

#### College of Science and Health

##### **Dr. Joan Brewer, Dean**

Missouri Western State University partnered with Saint Joseph Museums to host **Super Science Saturday**, transforming Remington and Agenstein into a hands-on science museum for the day. The annual event welcomed 879 visitors who enjoyed interactive activities and live demonstrations across multiple disciplines.

**Dr. Carissa Ganong** and **Dr. Mark Mills**, along with students **Angel Justus** and **London Lee** delivered two engaging presentations featuring live amphibians and reptiles to 400 students at Parkway Elementary School.

**Admissions and Advisement Director Chelsea Norton** and **Nursing Scholars of Promise Program Mentor Teresa Cobb** hosted an information table at the St. Joseph Regional College Fair. They were joined by **Dr. Heather Kendall, Assistant Professor MacKenzie Evans**, and **Assistant Professor Laura Nold**, who spoke with high school students about the nursing program and newly available scholarship opportunities.

**Dr. Heather Kendall** was elected treasurer for the Missouri Association of Colleges of Nursing (MACN).

Division or Office Name: Finance and Administration

Name and Title of Person Submitting: Daniel Holt, Vice President of Finance and

Date: February 18, 2026

### Finance

The focus in 2026 has been preparing for the fiscal year 2027 budget. Most supervisors will be utilizing our budget software for the first time, and while the platform will create great efficiencies for the process, getting budget managers familiar with the software has taken time. Preliminary information, including significant financial drivers, will be provided at the February Board meeting.

The Accounting team completed the NCAA audit in January. This audit, performed by Forvis Mazars, is completed every three years and focuses on athletic department revenues and expenditures. In addition, accounting business processes are being reviewed and scrutinized for future efficiencies. Recent updates to related policies have emphasized that a holistic review is necessary for processes, not necessarily for quality control, but focused on time on task.

Purchasing has a number of bids in various stages of completion. A recommendation to replace Ellucian Banner Managed Cloud for the ERP/SIS will be introduced at the February meeting. An RFP will open for a new auditor this spring, as we have concluded the contract with Forvis Mazars. This recommendation will come to the Board in April. Bid solicitations are also being conducted for the roof replacement for Baker Fitness Center.

### Financial Aid

2026-27 FAFSA receipts have been positive this year compared to last year, with 2,595 received on February 11 compared to 2,072 on the same date last year. 1,787 have applied for admission, a good indicator that there is a fair amount of opportunity in the 2026 recruitment cycle.

More details are available on how the One Big Beautiful Bill will affect financial aid this coming year. The Federal Pell Grant will be flat at a maximum amount of \$7,395 as will the University's Federal Work Study allocation at \$373,614. However, our Federal Supplemental Education Opportunity Grant (SEOG) will be slightly reduced to \$125,607.

In addition, changes to the Federal Direct Loan program are also being implemented. Parent PLUS loans for undergraduate students will be capped at \$20,000 per year per student, while PLUS loans for graduate students will be eliminated entirely. These PLUS changes have a relatively minimal impact on our current students but will limit options for future students. Student loans will also be prorated based on "earned" credit with a denominator of 24. If a student earns fewer than 24 hours a year, their loan eligibility will be reduced. More information is needed for the mechanics of implementing and monitoring these changes.

A new Program Completer Earnings Accountability framework is also being implemented. This "do no harm" program will compare earnings of our academic program graduates to that of

median earnings of a high school graduate. Meetings have been held with Academic Affairs and the Dean's of each College to raise awareness and discuss next steps.

### Human Resources

Form W-2's were delivered to all employees at the end of January. With tax activity requirements coming to an end, and no employee onboardings conducted in February, the focus has turned to work with USI on launching a wellness program for employees in fiscal year 2027.

In related work, the University's standing Compensation Committee has been working on the updates to the compensation plan approved on May 12, 2022. Information will be introduced in February for potential inclusion in the FY27 budget in April.

### Physical Plant

The Physical Plant has had significant turnover since the start of Winter Break. Currently down six employees, three from the Grounds Crew and three technicians (HVAC, plumbing), the team is working diligently to stay on top of work orders. Thankfully, the weather is forecasting higher temperatures, with little snow removal since the January snow event.

The Blum boiler is installed and functioning. There was minor roof damage and R/S is working with contractors to complete the project. The Baker Fitness roof is scheduled for replacement in April and bids are being solicited now. The electrical board for the Hearnes elevator failed and MEI will be installing a new board on May 11. This was considered for replacement in the Hearnes project, but deferred due to cost. Fortunately, funds were still available to cover more than 80% of the cost, allowing for only a small portion funded by operations. As a result, the University will not be able to advance some of the technical improvements in the building that would have improved the network services across campus.

In preparation of the Higher Learning Commission visit next fall, evacuation maps for all buildings are being updated. In consultation with Risk Management, the Physical Plant team is assessing plans and routes of each building and targeting completion by October 2026.

### University Police Department

UPD has prepared active shooter interactive training for students on March 4 from 7:00 to 8:00 p.m. in the Fulkerson Center. Active shooter training for faculty and staff will be held in Spratt 101 on four dates to provide ample opportunity for attendance: February 23 at 1:00 p.m., February 24 at 1:00 p.m., March 4 at 9:00 a.m., and March 5 at 9:00 a.m.

UPD is coordinating with Student Affairs and Athletics to hold Teal Week the week of April 27<sup>th</sup> to support sexual assault awareness month (April). Historically, Teal Week has been represented by a single softball game with players and fans wearing teal. This year, due to the advanced planning of these three departments, the weeklong recognition will include a softball game, lacrosse game, and various programs put on by the Office of Campus Activities and Engagement (Student Life).

UPD Chief Voltmer continues to have conversations with KCPD personnel on potential assistance with security at the World Cup this June. At this time, support has been requested by Kansas City, but details and incentives for our officers have not been persuasive.

### Technology Services

Technology Support is in the final stage of replacing computers on campus for the Microsoft 11 security updates. All computers have been received, and deployment is complete. Significant projects are underway with our Programming, Engineering and Infrastructure team members, preparing for an eventual migration from a Google environment to Microsoft. While many software implementations for this year are complete, we are currently inventorying our platforms for redundancy and efficiency of business processes. Efforts to advance data migration, improve user provisioning, and migrating virtual machine platforms will continue throughout this fiscal year.

The results of the RFP to replace Ellucian Banner as the university's managed cloud enterprise resource planning (ERP) and student information systems (SIS) will be presented with a recommendation to the Board at the February meeting. Additional bid materials may be found in the Board Book.

### Student Affairs

Following the departure of Dean of Students Dan Avegalio, John Vanderpool has been named Interim Dean of Students *and* Director of Housing and Resident Life. In a concurrent move, but overlooked due to the interim appointment, Mr. Vanderpool was promoted to Assistant Dean in January. The promotion developed before Mr. Avegalio's resignation.

Student Affairs charge is to continue to build on the great work from the fall. More than 40 events are scheduled for this spring semester, focused on community building, retention, awareness and prevention, mental health and service. On January 14 the Center for Military and Veteran Services held a military suicide awareness and prevention training with more than 60 people in attendance and over 150 hours of continued education credits offered to the St. Joseph community. Career Services will hold an All Majors Career and Internship Fair on Wednesday, February 25. More than 70 employers are registered, which will be our best employer attended fair in more than five years.

The Student Affairs staff has been coordinating with the Admission Office for a revamped EDGE program in August, in which Student Affairs plays a greater role in transitioning new students to university life, and as a bridge to Academic Affairs. Due to a favorable calendar, the event will incorporate the first home football game to the program's schedule, demonstrating an enhanced experience for our new students.

Division or Office Name: Advancement and the MWSU Foundation

Name and Title of Person Submitting: Marc Archambault, Vice President of Advancement and Executive Director, MWSU Foundation

Date: February 18, 2026

#### DEVELOPMENT – OVERVIEW OF GIVING TO DATE

The Foundation is closing out our books for January. Through the end of December, we have secured \$1.7 million in gift receipts. This is anticipated to grow by at least \$458,000 in pledge payments due this fiscal year. Achieving a fiscal-year-end total for gift receipts greater than \$2 million will exceed our projections for this fiscal year.

Our fulfillment rate on major gift pledges remains over 95%. Looking further ahead, the current total balance of pledges of ten years or less and valued at a total of \$25,000 or more is currently \$3.2 million.

Through December, we added another \$1.4 million in cash revenue (new pledges and deferred gifts) growing the already solid pipeline of pledges that will fuel future gift receipts. Finally, we are in encouraging discussions with donors regarding an additional \$720,000 from 4 new gifts, all of which would be directed to the Craig School of Business.

#### DEVELOPMENT – MAJOR GIVING

The Division of Advancement concluded the calendar year with strong momentum, receiving nearly \$140,000 in December. Notable contributions included generous gifts from Governor Danford and the Wollenman family, as well as a \$77,000 grant from the Logan Foundation supporting faculty research and scholarships in the Craig School of Business. We are grateful to Steve Briggs and the Logan Foundation trustees for their continued support.

In January, a \$15,000 scholarship gift was received from a donor expanding an existing scholarship after being motivated by the December stewardship report. Discussions are also underway regarding a future estate gift to this fund. A new \$25,000 endowed scholarship for accounting majors was also established, along with a blended gift consisting of a \$20,000 business scholarship and a \$200,000 deferred gift.

The Rhesa Sumrell Legacy Scholarship was established by the 50 Years of Women's Athletics Committee in honor of former coach Rhesa Sumrell. Pledges and donations are currently being solicited to reach the endowment goal.

Collectively, gifts received in December and January provide scholarship support across multiple disciplines, including business, education, medical laboratory sciences, and service-oriented fields such as nursing, social work, and criminal justice, as well as support for nontraditional students.

#### DEVELOPMENT – PLANNED & DEFERRED GIVING

The last Golden Opportunities emailed newsletter was sent on January 9<sup>th</sup>. It addressed the new tax laws. It was sent to 1,322 individuals and had a 63.5% open rate (832) and a 10% click-through rate (127). Our officers are following up on these leads.

## DEVELOPMENT – DONOR ENGAGEMENT

Three donor gatherings are being planned for the Spring. The first will be on Wednesday, March 25, 2026 at Boulevard Brewing Co. in KC from 5:30 - 7:30 p.m. The second will be the MWSU *Foundation for Success* reception on campus on April 9, while the third will take place in Dallas, TX.

The KC Griffons Going Places Spring Social will be held on March 25th at Boulevard Brewing Co. We have broadened the guest list for this event to include not only our targeted alumni but also any alumni donors living in or near Kansas City, with a target attendance of 150. Boulevard's central location and vibrant atmosphere make it an ideal spot to attract younger alumni who enjoy a lively social scene. The event will be catered by Cupini's of Kansas City. Each guest will receive a KCGGP logoed beverage glass. A brief program beginning at 6:00 p.m., including remarks from President Kennedy. All Governors are invited to attend.

Jerry and Jennifer Morris are working with alumna and new Engagement Committee member Amanda Luzsicza '12 to launch a Virtual Alumni Network for alumni in the Dallas, Texas area. Amanda will lead this engagement initiative, with support from Jerry and Jennifer, including providing alumni lists, sharing key points of pride to amplify through social media, assisting with surveys, and offering general coordination support. The goal of this effort is to establish a strong foundation for an in-person alumni social gathering in the Dallas area later this spring or shortly thereafter.

The 2026 MWSU Foundation for Success Donor Appreciation Reception will take place on Thursday, April 9, from 5:00–7:00 p.m. This signature event is one of the Foundation's most important opportunities of the year to celebrate the impact of philanthropy at Missouri Western, express sincere gratitude to our donors, and bring the MoWest story to life through the people and programs that make our campus exceptional. Donors consistently value the opportunity to connect with faculty, staff, and students and to hear firsthand how their support is making a meaningful difference across campus. This year's theme, MoWest in Motion, highlights the energy, momentum, and forward progress of the university, showcasing a dynamic campus where students learn by doing, faculty innovate, and philanthropy fuels transformation and continued progress.

The Foundation's Annual Report was sent out to constituents on December 15, 2025. This report gives donors a snapshot of giving and membership activity conducted throughout the year. A copy of the report can be found on the Foundation's website at <https://foundation.missouriwestern.edu/financials/>.

A detailed stewardship packet of fund activity and information about the Foundation's activities related to gifts and distributions were sent out to donors who have department and scholarship funds held within the Foundation. This annual fund report also includes thank you notes from students who have received the scholarships they or their families have established.

## DEVELOPMENT - LEADERSHIP ANNUAL GIVING

Members of the Craig School of Business National Executive Advisory Council are planning for their first meeting of 2026. The members of the Council collectively pledged \$8,000 this year to the CSB NEAC general gift fund. One member committed a new pledge of \$150,000 to the School. Several members will participate as mentors in delivering an applied learning experience for students this spring, focused on entrepreneurship.

The Development team is currently recruiting for the membership of the brand-new College of Science and Health Advancement Council. Thus far, 6 members are confirmed and discussion has begun with 4 other prospective members. Our target is to recruit from 15 to 30 members.

The next Ambassadors luncheon will be March 12 at 11:30 a.m. in Spratt Hall, Enright rooms 2140216. The speaker will be Rebecca Lobina, the Director of Workforce Development. Arts Society members will be invited as special guests to a Fine Arts Showcase on Friday, April 24th from 4 p.m - 6 p.m. The digital animation and graphic design programs will be featured as well as tours of all renovated spaces, culminating in a reception in the Dr. George S. Richmond Student Collaboration Center.

The Arts Society is providing a grant to the University that will cover the cost of hosting the President's Spring Concert in Saint Joseph this spring. The event will showcase students' musical talents, engage community members, and create an opportunity to attract additional donors. The Arts Society is also supporting a portion of the cost of the University's curator, who oversees the Cronkite museum, the University Gallery, and the Drew Brown Gallery.

## DEVELOPMENT – ANNUAL GIVING

A successful Giving Day was held on December 2, 2025. We are so pleased to report that the Board of Governors had 100% participation in Giving Day. Many thanks to you all for leading the charge for Missouri Western. A total of \$35,032 was raised from 116 donors. Of that amount, \$30,905 was unrestricted, with just a small portion specifically designated – \$1,600 for Campus Cupboard, \$147 for Center for Military & Veteran Services and \$2,380 for Athletics.

The 2025 end-of-year mailer featured student Haylee Rich, a single mom who is enrolled in the MSN Nursing Program and serves as grad assistant in the nursing department. To date we have received contributions in the amount of \$14,069 from 32 donors in response to this mailing. The Phonathon has begun with student callers reaching out to alumni and friends to update records and ask for support. A new computer platform is being implemented this semester. A Rally to recruit members to join the Western League for Excellence giving society will be held on March 18, 2026. Volunteers will be asked to reach out to past Western League members to ask them to rejoin and to also contact those within their circle who would be interested in being a member. Teams will meet in Spratt Hall, Enright room 214-216 from 8 a.m. to 10 a.m. and make calls to their contacts. The event will feature a soccer theme and former Griffon Women's Soccer Coach Chad Edward will be on hand to add encouragement and energy to the morning.

## ALUMNI RELATIONS

Over the past month, the Alumni Office has focused on planning and coordination for a robust spring schedule of engagement opportunities designed to strengthen connections among alumni, students, and campus partners. A key area of emphasis has been collaboration with Career Services to bring alumni back to campus as speakers, allowing them to share their professional expertise with students while also creating meaningful touchpoints for young alumni engagement. These partnerships will come to life through several upcoming programs, including a co-hosted First-Time Homebuyers Seminar in February, a LinkedIn webinar in March, and an alumni sports panel scheduled for April.

Engagement with alumni continued through athletics and campus initiatives. Working alongside the Athletics Department, we connected with alumni at the alumni basketball game, where the Alumni Office hosted a table and welcomed Griffons back to campus. Looking ahead, we are excited for continued athletic engagement opportunities, including the MIAA Rally and basketball games in March, as well as home games on April 11 where we hope to once again host an alumni table.

The Alumni Board remains actively engaged and forward-looking. Nominations are currently open through March 1 for new board members and alumni award recipients. In the coming months, the board will also begin the important work of selecting recipients for the Alumni Legacy Scholarship in April. Board members recently gathered for a social event and are preparing to support upcoming student-facing milestones, including Grad Fest and Commencement.

Collaboration across campus continues to be a priority. We have appreciated the opportunity to meet with the new Director of Military Services and to help connect her with alumni working in related fields. The Alumni Office has also been working closely with the Department of Marketing and Communications to highlight alumni-led businesses and to support the creation of alumni award videos, as well as alumni engagement efforts tied to the Mustangs game later this summer. As we move further into the spring semester, our team remains committed to fostering meaningful connections and supporting shared university goals through strategic alumni engagement.

## GOVERNMENT RELATIONS

President Kennedy, Tama Wagner, and Jerry Pickman were in Jefferson City Feb. 2-5 where they attended Great Northwest Days at the Capitol events and met with various members of the Missouri General Assembly among others to advocate for an increase to MoWest's annual core appropriation. Visits were held with the following: Rep. Jon Patterson, Speaker of the House, Sen. Rusty Black, Chairman - Senate Appropriations Committee, Rep. Dirk Deaton, Chairman - House Budget Committee, Rep. Chris Brown, Chairman - Higher Education and Workforce Development, Sen. Tony Luetkemeyer, Majority Floor Leaders, Rep. Sean Pouche, Rep. Brenda Shields, Rep. Dean Van Schoiack, Rep. Bill Falkner, Dan Haug, Budget Director – Office of the Governor and Rep. John Black.

John Vanderpool, Interim Dean of Students, and Megan Deshon-Runge, along with six Missouri Western student representatives, also participated in Great Northwest Days at the Capitol. In addition to volunteering at the reception and networking event, they met with area legislators to share their personal stories and highlight MoWest from a student perspective. For most participants, it was their first visit to the Capitol, making the experience a valuable and engaging educational opportunity.

A group op-ed signed by Dennis Rosonke, Chair of the MWSU Foundation Board of Directors and Janice Wallace, President of the MWSU Alumni Association Board of Directors, was published in the *St. Joseph NewsPress* on February 20th.

A letter-writing campaign has been launched, with the initial outreach targeting key members of the executive and legislative branches. Members of the Faculty Senate, Staff Association, MWSU Foundation Board of Directors, MWSU Alumni Association Board of Directors, and student leaders have all been encouraged to send personal letters in support of an increase in MoWest's annual core appropriation. The Foundation Board was briefed on this Wednesday, February 18 and members have already sent three letters. More are expected in the next few days.

Jerry Pickman and Tama Wagner continue to participate in weekly St. Joseph Legislative Partnership calls with the institution's lobbyist. They will continue to monitor and track legislation of interest to MoWest.

## MWSU FOUNDATION

On February 18, the Foundation Board held its first meeting of 2026. The Foundation welcomed seven new board members including Kent Brooner (St. Joseph), Amanda Luzzica (Dallas), Michael Mastio (Kansas City), Leslie McMillin (Kansas City), and Martial Thevenot (St. Joseph), Sherry Thompson (Omaha), and Casey Worth (St. Joseph).

This year's Community Appointees will be Wayne Chatham (Investment committee), Isaac Collins (Engagement committee), Gary Fraser (Investment committee), Nick Gertsema (Investment committee) Andrew Love (Development committee), and John Wilson (Investment committee). Wayne and John have agreed to return to full board service next year after this requisite one-year hiatus after 9 consecutive years of service. John and Wayne preserve a great deal of institutional memory and proven experience. Two more Community Appointees will soon be named, one to the Development Committee and one to the Engagement Committee.

At its meeting, the Board approved the Foundation's Fy27 endowment payout rate and fee schedule, keeping them unchanged from last year. Because the endowment has grown in size, we nevertheless anticipate sending approximately \$150,000 more endowment yield dollars to the University's existing gift accounts this coming year. In aggregate, annual yield provided is up almost \$240,000 since Fy25.

The Investment Committee is working with staff to prepare to conduct a financial "stress test" with the help of Commerce Bank that will help the Foundation better position itself to mitigate

future market shocks. It will be the first of two separate simulation tests for differing market conditions.

This fiscal year, the Foundation has thus far committed \$13,000 to support 17 community event sponsorships on behalf of the University increasing its brand visibility and nurturing long standing partnerships with our home city.

Foundation staff are partnering with the University's CFO to allocate this year's Foundation Strategic Initiatives grant to the University of \$125,000.

A special investment approved by the Foundation has generated nearly \$100,000 this year that is earmarked for an additional grant to the University to support the College of Business and Professional Studies.

Using funds provided by the Foundation for this fiscal year, the Division of Academic Affairs has funded applied learning opportunities for 10 students and professional development for 17 faculty, as well as enabling the Center for Academic Support to deliver student tutoring. Separately, the Foundation will support another 9 students through its Blake Scanlon academic travel fund. More than a dozen faculty have applied for the Faculty Summer Research Grants provided by the Foundation annually.

Tabitha Smith joined the Foundation team on January 15th, filling the long-vacant second data administrator role. She is currently training on our CRM platform and helping update our procedural manual for data administration.

Foundation Executive Director Marc Archambault and CFO and Director Michele Chambers, together with Board Chair Dennis Rosonke, and Board Vice Chair Nick Robb, attended the Association of Governing Boards (AGB) Leadership Forum in San Diego at the beginning of February. The beneficial conference offered opportunities to learn how other institutions of varying missions, sizes, and structures are addressing challenges often common to MWSU and its Foundation. The Foundation is working on a new strategic plan that will purposefully align with the University's new plan.

The Foundation is scheduling a consultation with the legal counsel retained by the MIAA for NIL education matters. Marc and MWSU General Counsel Kelli Douglas will confer with representative of Seigfried Bingham Greg Whiston to review the options available to the Foundation.

## **MWSU STRATEGIC PLAN - PRIORITY 3 / OPPORTUNITY 2**

With the support of fellow Cabinet members and their expert direct reports, a set of revenue inputs have been identified for Priority 3: cultivate meaningful regional collaborations, Opportunity 2: Expand and diversify non-tuition / fee revenue sources. I have engaged each Cabinet member whose portfolio contributes those inputs in order to define the calculations that will govern the readily reproducible measurements for each input. Some have already supplied definitions and data. Work will soon begin with each area leader to develop one or more

strategies for each input that can be pursued to generate increased revenue. With each plan, we will determine the initial outlay and/or ongoing costs associated with pursuing each strategy.

Division or Office Name: Enrollment Management (Office of Admissions) & Marketing

Name and Title of Person Submitting: Dr. Andy Otto, VP of Enrollment Management & Marketing

Date: February 26, 2026

### Admissions

The spring start has come and gone with positives across the board from a new start standpoint. The Spring 2026 start included 48 new first-time, first year students, which is 4 more than last year. Not only that, but after add/drop, the yield rate improved to 6.5% for students who were admitted that ultimately enrolled. Transfers also had an increase of 5 students over the prior year with 75 total new students. In addition to the increase, the yield rate increased by 7.8%. Graduate enrollment was down just 5, however, with the implementation of second sessions starting in the summer, some programs are starting intake in the second session of spring, bringing the number even currently with the remaining number of commits to enroll and enrolled students. There is still just at a month left to enroll graduate students for the second session, so the total count may actually trend higher than last year's.

Spring travel season tends to be a little lighter than the fall, however, that does not mean it's not meaningful, especially given how travel looked last year. At this time last year, the admissions staff was down to 2-3 individuals working the incoming class funnel, covering visits, all while trying to travel. This led to diminished travel numbers. To date this spring, our admissions counselors have completed 14 high school visits and 11 fairs. This combined with our planned travel results in 73 high school visits/college fairs attended or planning to attend with additional visits to be scheduled throughout the Spring semester. MoWest will continue to be a presence in the high schools as the focus has resulted in an increase of 330 inquiries.

Discover More Visit Day is scheduled for February 28th. The day currently has 154 registered participants (+84 over PY). Of the 154, there are currently have 124 students with a grad year of 2026 or earlier (senior or transfer) registered. The difference in these numbers is significant when looking at the potential impact on the Fall 2026 class. Students will be attending from as far away as Texas and Minnesota.

The admissions office will officially announce a Direct Admit program with Platte County high school in the coming week. We've continued to streamline the process after SJSD and Bishop LeBlond programs were implemented. As part of the Direct Admit program, the Admissions office is implementing an SJSD Griffon Orientation (GO) day earlier than any have been held in the past 2 years. It will also be held during the school week. In partnership with SJSD, we will bus SJSD students to campus to attend a GO day on a Friday during the school day at which point they'll register for class, find out about resources, etc. The hope is this helps to mitigate delays often seen with local students in registering for classes.

As noted previously, key metrics tracked will be applications submitted, admitted students, and students who have indicated commitment to attend MoWest.

For the Fall 2026 class, first-time first-year applications are up 5% (+80) with admits up 5.28% (+90). Currently, we have 515 students who have committed for the Fall (Gross Commits). Of that number, 498 are still indicated as committed (this would be our Net Commit count). February 1<sup>st</sup> of last year was the first time students could “commit” to MoWest and so those numbers are starting to roll in. Last year, at the same time, there were 253 Gross and Net Commits. As such, Admissions is +261 in Gross Commits and +244 in Net Commits, YoY. Keep in mind, last year at this time, there were no students who had indicated they were not attending. Admissions has already started to identify these students and are actively pulling them out of the funnel to more accurately predict commits going into the fall. It will also provide us an opportunity to be strategic in courses we are offering.

Transfer numbers for Fall are starting to pick up. Applications are down by 20, but there is still time to make up ground especially with the transfer recruiter having more of a presence on identified feeder junior/community colleges. What is encouraging though is admits are up by 3.45%. Gross Commits are up +20 at 42, with Net Commits up +17 at 38.

A key difference in the recruiting cycle compared to prior years is the separation of recruitment numbers for the Summer. In prior years, summer numbers were included in the fall numbers when reporting. New First-Time First Year students are being directed towards Fall, so this will primarily be a transfer and graduate start. Transfer Summer applications are up 10 (+55.56%) and Admits are up +7 (+116.67%). Transfer Gross/Net Commits are up 6 (+150%). Graduate Applications are up 85.71% with Admits up 50%. Commits are up 66.67% at 5. This number will not be as large as the spring or fall, but Admissions is intentionally recruiting for this semester unlike in years past.

During the summer semester, MoWest is changing its graduate enrollment calendar (with the RN to BSN online undergraduate program doing the same) to a 6 session, 7-week course schedule. The programs that will transition to this format are the MBA, MSN, MAS in Assessment (to transition to an MEd in the Fall), MAS in Sport Fitness and Management, and the MA in Teaching. This will provide more entry points for students and places in a more competitive position within the graduate market. Communications have been developed to correspond with this shift and provide adequate and intentional outreach. Additionally, there are plans in place to announce the shift and promote these programs through various channels (email to alumni, local organizations, etc., social platforms).

Planning has begun for the Fall 2026 Edge experience. In the new format, it will be required of all students to ensure all students are receiving a similar transition experience to MoWest. There will be options identified for students to be excused. The experience is being developed to provide a true welcome to students and families and provide important and meaningful information through engaging and impactful programming.

### **Marketing**

Marketing is beginning the review process of all communications including print pieces, communication flows/drips to students, social media, etc. The intent of this practice will be to have a full grasp on all communications received by the various audiences and their

effectiveness, understanding the cadence of all channels as it pertains to the prospective student. Furthermore, marketing is continuing to refine tracking of source material so as to hone in on return on investment metrics to be more strategic with funds intended for recruitment.

Yoodle is finalizing design of 6 recruitment focused web pages (homepage, admissions, online/grad “homepage”, program pages, etc.). They are working with IT to finalize development and implementation of these pages.

MoWest has expanded upon the partnership with Capture to include name-buy search consulting, digital marketing, and nurture engagement to go along with its behavioral engagement platform and CoPilot services. This aligns our entire funnel marketing through one vendor which has already shown positive results in its efforts in just under a year of service. Last year, once implemented, the success of various campaigns were instrumental in driving the final enrollment numbers up. Additionally, with their algorithms, they predicted our new start count within 1 student.

The social media calendar has been infused with more posts and more engaging posts. New series are being made like our “Once a Griffon” series. The first highlighted 3 MoWest grads who now own Pizza Tascio. So far the Pizza Tascio Alumni video has garnered over 22,000 views on Facebook and Instagram. With an organic reach of over 27,000 accounts. This video (and the content from our new brand ambassadors) helped our Meta (Facebook and Instagram) accounts to grow significantly this month. In comparison to this time last month we are +196% in engagement (reactions), +114% in Post Views, and +110% in Reach. Additional content highlighting current student stories (Griffon Voices) and what’s happening on campus (Griffon Works) will be used to further reach and engagement.

Division or Office Name: Athletics

Name and Title of Person Submitting: Andy Carter; Director of Athletics

Date: February 18, 2026

Men's and Women's basketball continues MIAA play as we wind down toward the MIAA post-season tournament. With 4 games remaining in the MIAA regular season, the men are 17-9, 9-6 and are tied for 4<sup>th</sup> place in the MIAA. The women are coming off of a convincing road win at Missouri Southern looking to gain entry into the post-season tournament. They are 9-15, 5-10 in the MIAA. The women are currently ½ of a game out of the final spot in the tournament with 4 games to play.

Indoor track & field competes February 27-March 1, 2025 at the MIAA Indoor Championships in Pittsburg, KS with the NCAA Championships to be held March 13-14, 2025 in Virginia Beach, VA. The outdoor season starts competition at the end of March.

Women's Tennis has opened their season with a close loss vs a tough Rockhurst University squad. They compete next at a tournament vs St. Mary's and Augustana University in Kearney, NE on February 28-March 1<sup>st</sup>.

After a tough opening weekend at MSU Denver where we dropped 3 games, Baseball has won back-to-back series taking 3 of 4 vs Concordia-St. Paul and 2 of 3 vs St. Cloud State University. Their record is 5-5 and are head into a very tough start to their MIAA season as their first 3 series are versus the preseason top 3 teams, Pittsburg State (#2), Central Oklahoma (#3) and Central Missouri (#1).

Softball played 2 consecutive weekends in Texas and a third in Branson versus very high-level competition. The first weekend the team went 4-0. The second weekend we went 5-1, splitting 2 games with #13 nationally ranked Angelo State University. The third weekend we went 3-1. Now sitting at 12-2, we travel to Kansas City, Mo for 6 games in a tournament February 27-March 1<sup>st</sup>.

Women's Lacrosse opened their season with a road victory at William Jewell University. At the end of the 1<sup>st</sup> quarter, we were down 3-1, but came alive for a 17-4 win.

Both of our Golf teams open their spring season in March.

Our Football staff had a very productive National Signing Day, signing 27 new freshman and 16 mid-year transfers. Coach Fenwick and staff have done a fantastic job in this process.