



BOARD OF GOVERNORS

May 28, 2020

1:30 P.M.

Room 220

Blum Student Union



AGENDA

MISSOURI WESTERN STATE UNIVERSITY

BOARD OF GOVERNORS

May 28, 2020 - 1:30 P.M. BLUM UNION, ROOM 220

Notice is hereby given that Missouri Western State University's Board of Governors will convene a virtual Board meeting beginning with its Public Session at 1:30 p.m. on Thursday, May 28, 2020. The virtual meeting will originate from Blum 220 on the main campus of Missouri Western State University, St. Joseph, Missouri. The meeting will also be livestreamed at griff.vn/May2020BOG.

Note: Due to social distancing requirements, attendance in the Board Room will be limited to Board members and required personnel.

PUBLIC SESSION

Contract Approvals

- Ratification of March 31, 2020 Board Poll (Wilson Hall Roof Replacement and Bookstore Renovation)
- RFP20-092 Storage Array Replacement
- RFQ20-093 Benefit Consulting Services

COVID-19 Planning

Tuition and Fees for 2020-21

Benefits

Board Committees

Other Business

Board Member Comments/Questions

A vote will be held to close the meeting pursuant to Missouri Statutes 610.021 (2), (3), and (14) to consider real estate, personnel, and other matters protected by law. This virtual meeting in executive session will also originate from Blum 220 on the main campus of Missouri Western State University.

EXECUTIVE SESSION

Personnel Matters

PUBLIC SESSION

Adjournment

FB20-082 ROOF REPLACEMENT WILSON HALL

Invitations for bid were advertised in two newspapers for two days and specifications were sent to thirteen (13) potential vendors. Six (6) bids were received for the base bid of roof replacement at Wilson Hall.

Wilson Hall's roof is leaking and is beyond its warranty period. The project includes removal of existing roofing systems and replacement that includes insulation, cover board and new TPO membrane and flashings. The roof will include a 20 year warranty.

Bid results are as follows:

Delta Innovative Services, Inc.

Kansas City, KS

Base Bid	\$ 543,000
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Hausman Metal Works & Roofing, Inc.

St. Joseph, MO

Base Bid	\$ 410,000
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Midwest Coating, Inc.

Topeka, KS

Base Bid	\$ 425,000
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Roberts Roofing Co., Inc.

St. Joseph, MO

Base Bid	\$ 394,800
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Seaman & Schuske Metal Works

St. Joseph, MO

Base Bid	\$ 372,899
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Triad, Inc.

Blue Springs, MO

Base Bid	\$ 444,365
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Ellison-Auxier Architects verified the pricing with Seaman & Schuske Metal Works to ensure that it met our requirements and the price includes specifications outlined in the bid.

The Administration recommends acceptance of the base bid from Seaman & Schuske Metal Works for the Base Bid.

The Administration also recommends that \$37,289.00 (10%) contingency budget be approved for any unforeseen costs.

Total amount for this project requested is \$372,899 and \$37,289 totaling \$410,188. This project will be paid with funds through the Wilson Hall account.

FB20-087 Bookstore Renovation

Invitations for bids were advertised in two newspapers and sent to fourteen (14) vendors. Four (4) construction companies responded with bids for work on Bookstore Renovation. This work includes new light fixtures, flooring and ceiling tile replacement, painting walls, electrical additions, mechanical revisions and removing walls and painting. Bid results are as follows:

Herner Construction St. Joseph, MO Base Bid	\$ 260,700
Lawhon Construction Company St. Joseph, MO Base Bid	\$ 233,500
Lee Grover Construction Company St. Joseph, MO Base Bid	\$ 253,376
Lehr Construction Co, Inc St. Joseph, MO Base Bid	\$ 275,840

The Administration recommends acceptance of the base low bid of \$233,500 from Lawhon Construction Company.

The Administration also recommends that a \$23,350 (approximately 10%) contingency budget be approved to cover any unforeseen costs.

Total amount for this project requested is \$233,500 and \$23,350 totaling \$256,850. This project will be paid for through the Hearnnes Center account.

RFP20-092 STORAGE ARRAY REPLACEMENT

Invitations for bid were advertised in two newspapers and sent to nineteen (19) vendors. Three (3) vendors responded with bids for Storage Array Replacement. One vendor provided two separate options. The selected product will be used as an infrastructure component for all IT managed servers and services, affecting all users across the University. The total solution price includes support for 3 years. The array is expected to be installed and operational no later than June 1, 2020.

Allegiant Technology, Overland Park, KS

Cost \$ 406,993.01

ConvergeOne, Overland Park, KS

Cost \$ 128,012.53

Eagle Software, Salina KS

Cost \$ 143,531.67

Eagle Software, Salina KS

Cost \$ 173,475.06

The Administration recommends acceptance of the bid from ConvergeOne of \$128,012.53. The selection committee chose the vendor based upon the written proposal, cost, and references. The selection committee decided the best fit for Storage Array Replacement for the next three years is the solution presented by ConvergeOne.

Total amount for this project requested is \$128,012.53. This hardware project will be paid with funds from Integrated Hardware/Software account 1241-50000-63.



BID RESULTS RFP20-092

STORAGE ARRAY

PROPOSALS RECEIVED FROM:
ALLEGIANT TECHNOLOGY
CONVERGEONE
EAGLE SOFTWARE, INC

Performance

Vendor	Model	Data Ports	Type	Raw Capacity	Reduction Estimate	Effective Capacity	Expansion	Mixed IOPS	Throughput
ConvergeOne	Tegile IntelliFlash HD2040-100	4x10G	Flash	92.2TB	45%	120TB	to 5PB effective	470K	14GB/s Read, 6.4GB/s Write
Eagle	HPE NimbleStorage AF40	4x10G	Flash	69TB	42%	120TB	to 442TB effective	160K	4GB/s Read, 1.6GB/s Write
Eagle	HPE NimbleStorage AF60	4x10G	Flash	69TB	42%	120TB	to 442TB effective	300K	9.0GB/s Read, 2.6 GB/s Write
Allegiant	NetApp AFF A400	8x10G	Flash	184TB	N/A	135TB	to 15PB	215K	4.2GB/s combined

Price

Vendor	Model	Total Cost (HW + Support)		Financing - 2Yr		Financing - 3Yr	
		3Yr Total	5Yr Total	Rate	Yearly Payment	Rate	Yearly Payment
ConvergeOne	Tegile IntelliFlash HD2040-100	\$ 128,012.53	\$ 152,612.53	7%	\$ 66,570.00	5.78%	\$ 45,400.00
Eagle	HPE NimbleStorage AF40	\$ 143,531.67	\$ 161,891.75	6.29%	\$ 75,558.00	5.24%	\$ 51,236.00
Eagle	HPE NimbleStorage AF60	\$ 173,475.06	\$ 200,380.70	6.29%	\$ 91,320.00	5.24%	\$ 61,925.00
Allegiant	NetApp AFF A400	\$ 406,993.01	\$ 487,386.84	4.30%	\$ 211,986.36	4.64%	\$ 145,027.92

RFQ20-093 BENEFIT CONSULTING SERVICES

Missouri Western State University requested qualifications from Benefit Consulting Firms to provide professional services to include the renewal negotiation with all benefit vendors and to provide evaluation of insurance options. Missouri Western State University advertised in two newspapers for two days and sent the specifications to fourteen (14) firms. A committee was appointed to review the responses received from eight (8) Benefit Consulting firms. The committee reviewed each submission and narrowed the list to four (4) firms that aligned with our needs and were invited to make presentations. The firms were:

CBIZ

Kansas City, MO 64112	\$ 120,000
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GALLAGHER BENEFIT SERVICES, INC. Springfield, MO 65806	\$ 135,000
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HUB INTERNATIONAL Kansas City, MO 64114	\$ 117,000
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USI INSURANCE SERVICES Kansas City, MO 64112	\$ 195,000
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*All pricing is based upon three-year contract

CBIZ met or exceeded our requirements per the RFQ. CBIZ's presentation was very positive proposal and included a live presentation. CBIZ is an exceptionally large organization with a local and Kansas City presence. They have considerable experience working with Higher Education benefit consulting. Their pricing is competitive. In addition, they will provide a Benefit Management System at no cost the first year and a very reasonable cost the second year (cost will be based on the number of employees). CBIZ is familiar with the local healthcare market having other local government clients. Our current vendor HUB International, submitted a proposal, however, the University believes it is time to move in a new direction with a different service approach.

Based upon the committee's review of the information, the Administration recommends the selection of CBIZ as Benefit Consultants as described in the Request for Qualifications with annual pricing of \$40,000 making the three-year total of \$120,000.

These services will be paid from Human Resources Department account.



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May 27, 2020

To: Missouri Western State University Board of Governors

 From: Darrell R. Morrison, Vice President

Subject: Tuition and Fee Proposal for FY20-21 – Board Meeting, May 28, 2020 (updated)

Please find attached three proposals for your consideration regarding tuition and fees for the fiscal year 2021 along with the current tuition and fee structure. Proposal one assumes a 2.6% increase and applies all to tuition; proposal two assumes a 1.0% increase to tuition, converts mandatory fees to a per credit hour basis, and removes the 12-credit hour cap; and proposal three assumes a 1.0% increase to tuition, reduces on-line tuition to the normal tuition rate, converts mandatory fees to a per credit hour basis, removes the 12-credit hour cap; assumes a 5% increase. Additionally, you will find proposed increases for residence halls and food service with varying options.

I will be discussing these proposals and will be presenting various scenarios on how each of these impact students and the university's financial position.

Please let me know if you have questions prior to the meeting.

Missouri Western State University
Fall 2020 Proposed Tuition and Fees

			Fiscal Year 2019-2020		Fiscal Year 2020-2021	
			(Current)	(Proposal #1)	(Proposal #2)	(Proposal #3)
Tuition						
Per Semester Credit Hour						
Undergraduate Resident			\$ 217.72	\$ 223.50	\$ 220.00	\$ 220.00
Undergraduate Resident - Online			289.00	295.00	295.00	220.00
Undergraduate Non-Resident			449.05	460.97	453.75	454.00
Undergraduate Non-Resident - Online			394.00	402.17	398.12	454.00
Undergraduate Resident - Law Academy			264.00	271.00	266.76	285.00
Undergraduate Non-Resident - Law Academy			264.00	271.00	266.76	300.00
Graduate and Professional Resident			359.39	368.93	363.15	363.00
Graduate and Professional Resident - Online			394.00	402.17	398.12	363.00
Graduate and Professional Non-Resident			643.39	660.47	650.12	650.00
Graduate and Professional Non-Resident - Online			436.00	447.57	440.56	412.00
Graduate MBA - Online			500.00	500.00	500.00	500.00
Graduate Prairie Lands Program			289.00	296.67	292.02	292.00
Mandatory Fees						
Max Experience (per credit hour)	(12 hr. cap)	(No cap)	\$ 5.00	\$ 5.00	\$ 5.00	\$ 5.00
SGA Fee (per credit hour)	(12 hr. cap)	(No cap)	30.00 / 50.00*	30.00 / 50.00*	3.75	3.75
Facilities Access Fee (per credit hour)	(12 hr. cap)	(No cap)	12.50	12.50	12.00	12.00
Instructional Support & Technology Fee (per credit hour)	(12 hr. cap)	(No cap)	1.60	1.60	1.68	1.68
Instructional Support & Technology Fee - Online (per credit hour)	(12 hr. cap)	(No cap)	-	-	-	75.00
Student Support Fee (per credit hour)	(12 hr. cap)	(No cap)	50.00 / 75.00**	50.00 / 75.00**	6.00	6.00
Yearbook Fee	(9 hr. min)	N/A	5.00	5.00	-	-
* 30.00 (1-11 cr. hrs.), 50.00 (12 and up cr. hrs.)						
** 50.00 (1-11 cr. hrs.), 75.00 (12 and up cr. hrs.)						
Program Fees						
Per Semester Credit Hour						
Craig School of Business			\$ 48.45	\$ 49.00	\$ 53.00	\$ 56.00
Criminal Justice and Legal Studies			30.00	31.00	33.00	34.00
Education			40.55	41.00	45.00	47.00
Engineering Technology			46.00	47.00	51.00	53.00
Military Science			30.00	31.00	33.00	34.00
Law Enforcement Academy			N/A	N/A	N/A	N/A
Communications			30.60	32.00	34.00	35.00
Psychology			30.60	32.00	34.00	35.00
Theatre/Cinema			60.85	61.00	61.00	63.00
Humanities			31.15	32.00	34.00	35.00
Fine Arts			44.60	45.00	48.00	50.00
Biology			33.45	35.00	37.00	38.00
Chemistry			33.45	35.00	37.00	38.00
Computer Science/Math/Physics			33.45	35.00	37.00	38.00
School of Nursing			47.55	49.00	53.00	56.00
Honors College			29.15	30.00	30.00	31.00
Laboratory Fees						
Per Individual Lab course						
Biology Lab Fee			\$ 80.00	\$ 80.00	\$ 80.00	\$ 80.00

Chemistry Lab Fee	100.00	100.00	100.00	100.00
Criminal Justice Lab Fee	40.00	40.00	40.00	40.00
Psychology Applied Learning Lab Fee	20.00	20.00	-	-
Geography Lab Fee	45.00	45.00	45.00	45.00
HIF Virtual Lab Fee	100.00	100.00	100.00	100.00
Nursing Lab/Supplies	200.00	200.00	200.00	200.00
Physics Lab Fee	25.00	25.00	25.00	25.00
PTA Lab Fee	40.00	40.00	40.00	40.00

Course Fees

Per Individual course

Developmental Course Fees	\$ 95.00	\$ 95.00	\$ 100.00	\$ 100.00
Computer Assisted Course Fees	35.00	35.00	-	-
Computer Intensive Course Fees	45.00	45.00	-	-
Coop Teaching Fees	100.00	100.00	100.00	100.00
Criminal Justice Applied Learning Fees	2.00	2.00	-	-
Course Material Fees	10.00	10.00	10.00	10.00
Entrepreneurship Mindset Fee	50.00	50.00	50.00	50.00
HIM Jr. PPE Fee	86.00	86.00	86.00	86.00
HIM Sr. PPE Fee	13.00	13.00	13.00	13.00
Japan Study Abroad Fee	500.00	500.00	500.00	500.00
Journalism Technology Fee	50.00	50.00	50.00	50.00
Materials & Technology Fee	100.00	100.00	-	-
Materials Postage Fee	45.00	45.00	45.00	45.00
MIM Simulation Fee	50.00	50.00	50.00	50.00
MIN Course Fee	38.00	38.00	38.00	38.00
Music Equipment Fee	50.00	50.00	50.00	50.00
Music Major General Fee	100.00	100.00	100.00	100.00
Music Major Instruction Fee	100.00	100.00	100.00	100.00
Music Material/Concert Fee	25.00	25.00	25.00	25.00
Nursing & Testing Fee	235.00	235.00	235.00	235.00
PHIM Fee	38.00	38.00	38.00	38.00
PTA Participation Fee (various depending on course)	15.00 / 120.00 / 215.00	15.00 / 120.00 / 215.00	15.00 / 120.00 / 215.00	15.00 / 120.00 / 215.00
RN-BSN Course Fee	38.00	38.00	38.00	38.00
Scuba Supplemental Fee	250.00	250.00	250.00	250.00
Teaching Supervision Fee	450.00	450.00	450.00	450.00
TK20 Fee	110.00	110.00	110.00	110.00
Applied Music Fee	100.00	100.00	100.00	100.00
Art Materials Fee -Painting/Print (various depending on course)	60.00 / 150.00	60.00 / 150.00	60.00 / 150.00	60.00 / 150.00
Art Materials Fee - Graphic Design	20.00	20.00	20.00	20.00
Art Materials Fee - Photography (various depending on course)	70.00 / 80.00	70.00 / 80.00	70.00 / 80.00	70.00 / 80.00
Art Materials Fee -Drawing 2-3D (various depending on course)	20.00 / 50.00 / 60.00	20.00 / 50.00 / 60.00	20.00 / 50.00 / 60.00	20.00 / 50.00 / 60.00
Art Materials Fee - Sculpture (various depending on course)	40.00 / 50.00 / 60.00	40.00 / 50.00 / 60.00	40.00 / 50.00 / 60.00	40.00 / 50.00 / 60.00
Art Materials Fee - Art History	20.00	20.00	20.00	20.00
Art Materials Fee - Ceramics	80.00	80.00	80.00	80.00
Art Materials Fee - Art Supply (various depending on course)	20.00 / 40.00	20.00 / 40.00	20.00 / 40.00	20.00 / 40.00
Art Materials Fee - Interactive Software	80.00	80.00	80.00	80.00
HPER Fee	10.00	10.00	10.00	10.00
Law Academy Fee	10.32	10.32	-	-
Griffon Edge Fee	217.72	220.00	224.00	229.00

Housing Fees

Fall and Spring semesters:

Scanlon Hall*	\$ 2,392.00	\$ 2,416.00	\$ 2,460.00	\$ 2,512.00
Scanlon Hall (Single, based upon availability)	3,232.00	3,264.00	3,325.00	3,394.00

Leaverton Hall**	2,741.00	2,768.00	2,820.00	2,878.00
Vaselakos Hall**	2,741.00	2,768.00	2,820.00	2,878.00
Beshears Hall***	3,491.00	3,526.00	3,592.00	3,666.00
Juda Hall****	3,491.00	3,526.00	3,592.00	3,666.00
Vartabedian Hall*****	3,594.00	3,630.00	3,698.00	3,774.00
Summer Housing (per week)	95.00	96.00	100.00	100.00
Housing Deposit (applied to account)	100.00	100.00	100.00	100.00
Room Buyouts:^				
Scanlon Hall	700.00	700.00	700.00	700.00
Leaverton Hall	1,000.00	1,000.00	1,000.00	1,000.00
Vaselakos Hall	1,000.00	1,000.00	1,000.00	1,000.00

* Floors 1-3 -- First Time/First Year Freshmen only; Floor 4 - Open

**First Year Freshmen through Seniors

***Sophomores through Seniors and/or 21 years of age

****Sophomores through Seniors

*****Sophomores through Seniors

^Room buyout is paying to occupy both sides of a double occupancy suite and is allowed based upon availability and generally only in the Spring semesters

Board Plans

Fall and Spring semesters:

All Access + \$100 Flex Plan	\$	1,892.00	\$	1,958.00	\$	1,958.00	\$	1,958.00
15 meals + \$300 Flex Plan		2,018.00		2,089.00		2,089.00		2,089.00
10 meals + \$500 Flex Plan		2,206.00		2,284.00		2,284.00		2,284.00
Declining Balance Flex Plan #1*		925.00		950.00		950.00		950.00
Declining Balance Flex Plan #2*		1,750.00		1,800.00		1,800.00		1,800.00

Commuter Plans:

55 meal block		380.00		392.00		392.00		392.00
55 meal block + \$100 Flex Plan		491.00		506.00		506.00		506.00
25 meal block		190.00		196.00		196.00		196.00
25 meal block + \$100 Flex Plan		270.00		279.00		279.00		279.00
\$500 Flex Plan		500.00		500.00		500.00		500.00

Faculty/Staff Meal Plans:

40 meal block		186.00		190.00		190.00		190.00
20 meal block		96.00		99.00		99.00		99.00
10 meal block		50.00		52.00		52.00		52.00

*Available only to students in Vartabedian Hall